

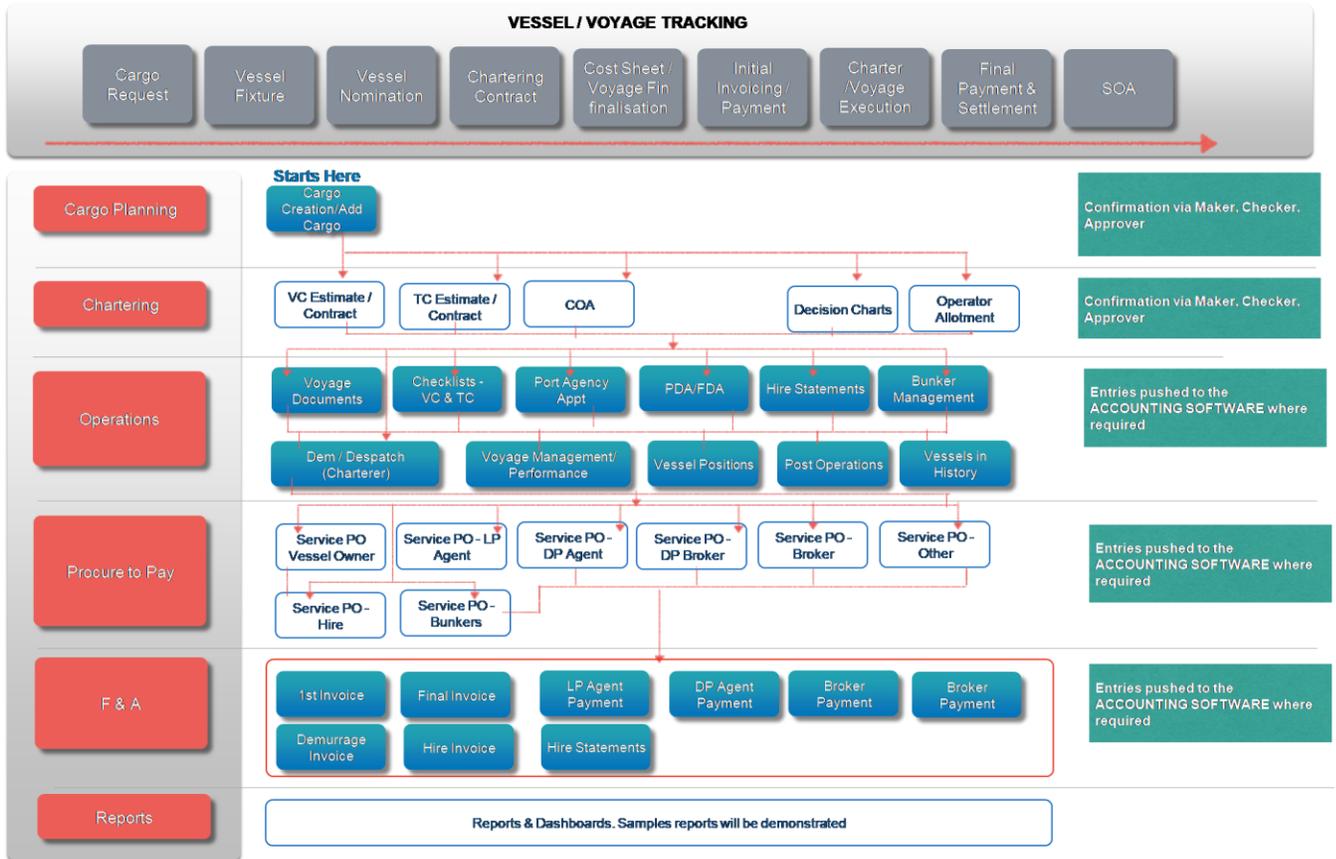
**USER MANUAL: SEVEN OCEANS COMMERCIALS**

# **SEVEN OCEANS COMMERCIALS (SHIP OWNERS & OPERATORS)**

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

## Commercial Shipping Application - Shipowners'/Operators' Installation(Process Flow Diagram)



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## Document History

Document Name	Author	Date	Document Version	What was changed / revised
Instructions_Shipping Software_VC Chartering_18 Feb 2020 V1	Mrinal/Support	18 Feb 2020	V 1.0	ORIGINAL
Instructions_Shipping Software_VC Chartering_28 Apr 2023 V2	Mrinal/Support	28 Apr 2023	V 2.0	ORIGINAL

# USER MANUAL: SEVEN OCEANS COMMERCIALS

Enter **URL**: <http://progress.sevenoceansgenesis.com> → Enter **Username** : dk ; **Password** : may@2020 →  
Click **“SIGN IN”** button.

Progress Shipping

Seven Oceans Commercials

dk

\*\*\*\*\*

Sign me in

Broker's Login Agent's Login

Seven Oceans Commercials  
Cloud & Enterprise

Click to login

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

- 1) Click “GET IN” button of the Seven Oceans Commercial - VC/TC Out section



# USER MANUAL: SEVEN OCEANS COMMERCIALS

## 2) Get In → View Dashboard

View by TC/VC ,Period Business

**Chartering Dashboard - TC Management ( P/L - USD '000)**

Business Type: Dry Cargo

From Date: [ ] To Date: [ ] Load

Search by Business Type

Search by From/To Date

TC No.	Vessels	Fixture	Interim	Completion
NewYork_007	STH NEW YORK(20-004)	3482.71	3508.21	
TC KURE 001-2019	STH KURE(19-008)	418.69	417.69	
TC London - 2	STH LONDON(20-007)	843.03		
TC LONDON 001-2018	STH LONDON(19-021)	1634.61	1715.14	
TC SYDNEY 002-2019	STH SYDNEY(19-022)	882.83		
TC SYDNEY 002-2019 V2	STH SYDNEY(19-020)	904.05	926.57	

Showing 1 to 6 of 6 entries

**OUTSTANDING HIRE INVOICES**

TC No.	Vessels	Customer	Amount (USD)
NewYork_007	STH NEW YORK(20-004)	BALTIC MARINE SERVICE LTD(PA0014)	19600.00
TC KURE 001-2019	STH KURE(19-008)	OLDENDORFF GMBH(CH0025)	292500.00
TC SYDNEY 002-2019 V2	STH SYDNEY(19-020)	LOUIS DREYFUS COMPANY(CH0027)	133500.00
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	201512.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
<b>Total</b>			<b>1826487.50</b>

**OUTSTANDING OTHER INVOICES**

TC No.	Vessels	Other Invoice Type	Amount (USD)
TC KURE 001-2019	STH KURE(19-008)	Charterer (ARMED GUARDS)	15000.00
<b>Total</b>			<b>15000.00</b>

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

## VOYAGE CHARTERS

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

## 3. Navigate →To-Do List

The screenshot shows the 'To-Do List' page with the following callouts:

- Click**: Points to the 'To - Do List' menu item in the left sidebar.
- Two subtabs available. One to view all Payment Hold and other to view all Payment Payable Voyages**: Points to the 'Payment Hold' and 'Payment Payable' subtabs.
- View Status of Payments**: Points to the 'Load' button.
- Click to view/edit**: Points to the 'View' link in the 'Edit Link' column.
- Click to view Docs**: Points to the 'Docs' link in the 'Documents' column.
- Click to hold any payment**: Points to the 'HOLD' button in the 'Payment Hold' column.
- Click to Inactive**: Points to the 'Inactive' button in the 'Inactive' column.

#	Vessel	Voyage No	Form Name	Invoice/Advice No.	Type	Vendor Name	Status	Date	Documents	Edit Link	Payment Hold	Inactive
1	FALCON TRIDENT	U230066	Hire Statement	U230066FHS	Payable	FALCON TRIDENT SHIPPING LTD	Level 2 Approval Pending Since -1 Days	2023/04/28	Docs	View	HOLD	Inactive
2	Grace C	U230053	Freight Invoice	U230053F2	Receivable	JINDAL STEEL & POWER LTD, INDIA	Level 2 Approval Pending Since -1 Days	2023/04/28	Docs	View	HOLD	Inactive
3	OSLO VENTURE	U230070	Hire Statement	U230070	Payable	BLUE SEA VENTURE LIMITED	Level 2 Approval Pending Since -0 Days	2023/04/28	Docs	View	HOLD	Inactive
4	MV SERIFOS	S230064	Freight Invoice	U230064F1	Receivable	IS GLOBAL PROCUREMENT CO., PTE. LTD	Level 2 Approval Pending Since -0 Days	2023/04/28	Docs	View	HOLD	Inactive

If the user clicks on **View/Edit** link, then it will be redirected to that particular Freight Invoice, Hire Statement or any other invoice/payment which is to be paid.

# USER MANUAL: SEVEN OCEANS COMMERCIALS

4) Get In - Fleet screen appears as shown below.

The screenshot shows the 'Fleet' management screen. The left sidebar contains navigation options: Dashboard, Email, Fleet (highlighted), Masters, Cargo Tonnage Book, VC Estimates, TC Estimates, and Decision Chart VC. The main area displays a table of vessels with columns for #, Vessel Type, Vessel, Business Type, IMO No., Summer DWT(MT), Built, Primary Details, Vessel Particulars, Commercial Parameters, and Select to Compare. Callouts include: 'Click on Fleet' pointing to the sidebar menu; 'Click to Compare Vessels' pointing to the 'Compare Vessels' button; 'Click to Add New' pointing to the 'Add New' button; 'Click to View/Edit Commercial Parameters' pointing to the 'Commercial Parameters' column; and 'Click to View/Edit Primary Details' pointing to the 'Primary Details' column.

#	Vessel Type	Vessel	Business Type	IMO No.	Summer DWT(MT)	Built	Primary Details	Vessel Particulars	Commercial Parameters	Select to Compare
1.	Tanker - Chemical/Oil	ACAMAR	Tanker	9587817	37583.00	2011	[icon]	[icon]	[icon]	<input type="checkbox"/>
2.	Tanker - Oil	ADARA	Tanker	9587829	37583.00	2011	[icon]	[icon]	[icon]	<input type="checkbox"/>
3.	Bulk Carrier - Panamax	AFRICAN SPOONBILL	Dry Cargo	1234567	60953.00	2016	[icon]	[icon]	[icon]	<input type="checkbox"/>
4.	Tanker - Chemical/Oil	ADARA	Tanker	9587831	37583.00	2011	[icon]	[icon]	[icon]	<input type="checkbox"/>

Click on “Add New” link to add new vessel as shown below. Select Tanker/Dry Business Type accordingly.

The screenshot shows the 'Add New Vessel' form. Callouts include: 'Select Business Type' pointing to the 'Business Type' dropdown (set to Tanker); 'Select Vessel Type' pointing to the 'Vessel Type' dropdown (set to Tanker - Chemical/Oil); 'Click to attach Documents' pointing to the 'Attachment' button; and 'Click to Save' pointing to the 'Submit' button. The form fields include: Business Type, Vessel Type, IMO number, Vessel Name, Vessel Code, Year Built, Flag, Summer DWT (MT), Summer Draft (M), Loa (M), Extreme Breadth(M), GRT, NRT, Cargo Tank Capacity (CBM), No. of Grades(Double V/V Seg), No. Of Cargo Pump(Main), Total SBT Capacity(CBM), Cargo Pump Main Cap(CBM/Hr), Owners P & I, Classification Society, and Remarks.

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

5) Navigate → Period Contract → following screen appears as shown below:

The screenshot shows the 'Period Contract List' interface. On the left is a navigation menu with 'Period Contract' highlighted. The main area displays a table of contracts with columns for Contract ID, Contract No., Contract Date, Vessel Name, Own Business Account, Working Currency, Total Days/Performed Days/Balance Days, Bunker Opening Balance, Bunker Closing Balance, Status, Nominate, and Details. Annotations include: 'Click' pointing to the 'Period Contract' menu item; 'Click to Add New' pointing to the 'Add New' button; 'Click to Edit' pointing to the edit icon in the 'Details' column; and 'Click to Nominate a period contract in VC or TC accordingly' pointing to the 'Nominate' button in the 'Nominate' column.

#	Contract ID	Contract No.	Contract Date	Vessel Name	Own Business Account	Working Currency	Total Days/ Performed Days /Balance Days	Bunker Opening Balance	Bunker Closing Balance	Status	Nominate	Details
1.	PERIOD-028-2022	U230028	29-12-2022	Grace C	BAINBRIDGE NAVIGATION DMCC(OB0002)	USD	150.00000/ 76.4/ 73.60000	VLSFO - 230.0000 MT LSMGO - 25.0000 MT	VLSFO - 230.0000 MT LSMGO - 25.0000 MT	Save as Draft	Nominate	
2.	PERIOD-026-2022	U220174	09-12-2022	ALKYONI SB	BAINBRIDGE NAVIGATION DMCC(OB0002)	USD	150.00000/ 136.86/ 13.14000	VLSFO - 816.2510 MT LSMGO - 123.8450 MT	VLSFO - 816.2510 MT LSMGO - 123.8450 MT	Submit to Closed	Nominate	

- As the user clicks on **Add New** link, a blank form will appear of Period Contract. The user also Edit following period contract by clicking on **Edit** link below **details** heading.

# USER MANUAL: SEVEN OCEANS COMMERCIALS

- For any **Period Vessel**, click on the **Nominate** link as shown above and then take it further to **VC or TC voyage** as required. Screenshot attached below.

Period Contract Nominations

Voyages

Show  entries Search:

#	Vessel Name	Voyage No.	CP Date	DWT	LP/DP	Duration	Cargo Quantity	TCE	Daily Time Charter (USD/Day)	Details
1.	ENDEAVOR	U210102	09-11-2021	53496.00	Beira (MOZ)/ Gangavaram (IND)	34.710	37160	26087.78	17500.00	
2.	ENDEAVOR	S21.0193	05-11-2021	53496.00	Paradip (IND)/ Penang (MYS)	9.890	33000	50400.40	0.00	

Showing 1 to 2 of 2 entries Previous  Next

---

TC Estimates

Show  entries Search:

S.No.	Vessel	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Hire Rate/Day(USD)	Fixture Note	Estimate
1.	ENDEAVOR	U210073	15-03-2021	53496.00	PIRAEUS, GREECE	DLOSP OTRANTO, ITALY	45.0000	0.00	17500.000		

Showing 1 to 1 of 1 entries Previous  Next

Estimates created with **period contract** will appear down below in the grid for **VC/TC** accordingly as shown above.

# USER MANUAL: SEVEN OCEANS COMMERCIALS

VC Estimate created with Period Contract as shown below.

:: Seven Oceans' Commercials ::
10 16 0 0 BBN Ops 2

**VC Estimates** (28 Apr 2023 3:37:19 PM) Home > VC Estimates

[Back](#)

**Fixture Type :** VC Out   
 **Vessel :** ENDEAVOR   
 **Vessel Type :** Bulk Carrier - S   
 **Flag :** Liberia   
 **CP Date :** 09-11-2021   
 **Voyage No. :** U210102   
 **TC No. :** U210102   
 **Voyage Financials Name :** U210102

Voyage Financials : Estimate   
 Commercial Parameters   
 Open Vessel Details

**Business Type :** Dry Cargo   
 **Cargo Name :** COAL IN BULK    
 **Period Contract :** PERIOD-004-2021 (ENDEAVOR / 2)

**Chartering Term :** ---Select from list---   
 **Chartering PIC 1 :** ---Select from list---   
 **Chartering PIC 2 :** ---Select from list---

Single   
  Distributed

**Market**

Agreed Gross Freight (USD/MT)   
 0.0000   
 Lumpsum (USD)   
 0.00   
 Addnl Cargo Rate (USD/MT)   
 37,4500   
 BL Quantity (MT)   
 37160.000

DF Qty (MT)   
 0.00   
 Addnl Qty(MT)   
 0.0000   
 Less (%) In BL Qty   
 0.00   
 Quantity For Freight (MT)   
 37160.000

Gross Freight 0.00   
 Dead Freight 0.00   
 Addnl Freight 0.00   
 Total Freight 0

**Passage & Ports**

#	From Port	To Port	Navigation Method	Passage Type	Speed Type	Fetch	Total Dist	Total Days	SECA Dist	SECA Days	Wx Margin (%)
✖	Durban (ZAF)	Beira (MOZ)	Great-Circle	Ballast	Service Speed	Fetch	710.00	2.367	0.00	0.000	0.00
✖	Beira (MOZ)	Trincomalee (LKA)	Great-Circle	Laden	Service Speed	Fetch	3150.00	10.938	0.00	0.000	0.00
✖	Trincomalee (LKA)	Gangavaram (IND)	Great-Circle	Laden	Service Speed	Fetch	875.00	3.038	0.00	0.000	0.00

Load Port(s)	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	LP/Terms	Work Days	Idle Days	No Dem/Disp?	SECA ?
Durban (ZAF)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input type="checkbox"/>	<input type="checkbox"/>
Beira (MOZ)	30000.00	37160.00	18000.00	FSHEX	2.90	0.00	<input type="checkbox"/>	<input type="checkbox"/>
Trincomalee (LKA)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input type="checkbox"/>	<input type="checkbox"/>

Discharge Port	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	DP/Terms	Work Days	Idle Days	No Dem/Disp?	SECA ?
Beira (MOZ)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input type="checkbox"/>	<input type="checkbox"/>
Trincomalee (LKA)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input type="checkbox"/>	<input type="checkbox"/>
Gangavaram (IND)	90000.00	37169.00	25000.00	SHINC	1.49	0.00	<input type="checkbox"/>	<input type="checkbox"/>

Transit Port	Port Costs(USD)	Idle Days	SECA ?
Durban (ZAF)	0.00	0.00	<input type="checkbox"/>
Beira (MOZ)	0.00	0.00	<input type="checkbox"/>
Trincomalee (LKA)	0.00	0.00	<input type="checkbox"/>

**Bunkers Consumed (Estimated)**

Bunker Grade	Consp(MT)	Used?	Price (USD)	Amount(USD)
SECA				
VLSFO	0.00	<input checked="" type="checkbox"/>	0.00	0.00
LSMDO	0.00	<input checked="" type="checkbox"/>	0.00	0.00
<b>Total Bunker Consumed - SECA</b>				
<b>Non-SECA</b>				
VLSFO	453.82	<input checked="" type="checkbox"/>	0.00	0.00
LSMDO	1.63	<input checked="" type="checkbox"/>	0.00	0.00
<b>Total Bunker Consumed - Non-SECA</b>				

**Bunkers Consumed**

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)
---Select from	0.00	0.00	0.00

**Operational Costs (Others)**

Address Commission(Freight)		0.0000	0.00
✖ Brokerage Commission (%)		1.25	0.00
<input type="button" value="Add"/>	Total Brokerage Commission (%)	1.25	0.00

**Demurrage Dispatch**

Load Port	Estimated(USD)	Actual(USD)	Add Comm(%)	Nett Value(USD)
Load Port Durban (ZAF)	0.00	0.00	0.00	0.00
Discharge Port Beira (MOZ)	0.00	0.00	0.00	0.00
Load Port Beira (MOZ)	0.00	0.00	0.00	0.00
Discharge Port Trincomalee (LKA)	0.00	0.00	0.00	0.00
Load Port Trincomalee (LKA)	0.00	0.00	0.00	0.00
Discharge Port Gangavaram (IND)	0.00	0.00	0.00	0.00

**Comparison**

	Floating	Fixed	Average
Base Rate	0.00	3.2293	1.61
Gross Freight	0.0000	120000.0000	60000.00
Net Freight	0.0000	120000.0000	60000.00
Total Owner Expenses	120000.0000	120000.0000	120000.0000
Voyage Earnings (Frt + Dem)	-120000.0000	0.0000	-60000.00
Gross Daily TCE	-5788.7120	0.0000	-2894.36
Daily Vessel Operation Expenses(Technical)	0.0000	0.0000	0.00
Nett Daily TCE	-5788.71	0.00	-2894.36

**Results**

Revenue (Final Nett Freight)	0.00	Operational Expenses	0
Port Expenses	120000.00	Bunker Expenses	0.00
		Voyage Earnings	-120000.00
G Total Voyage Earnings (Voyage Earnings + Demurrage)	-120000.00	<b>Gross Daily TCE</b>	-5788.71
<b>Nett Daily TCE</b>	-5788.71	P/L	-120000.00
Gross Breakeven(USD)	120000.00	Breakeven (USD/MT)	3.23

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

6. Navigate → “VC ESTIMATE” **without Period Contract** → following screen appears as shown below:

The screenshot shows the 'VC Estimates : Estimate List' interface. The left sidebar contains navigation options: Dashboard, Email, Fleet, Masters, Cargo Tonnage Book, **VC Estimates**, TC Estimates, Decision Chart VC, Decision Chart TC, and Ops - VC. The main content area displays a table of estimates with columns: #, Vessel Name/Type, Business Type, Sheet Name, CP Date, DWT, LP/DP, Duration, Cargo Quantity, TCE, Daily Time Charter (USD/Day), P/L, Select All, and Details. Three estimates are listed. Red callouts highlight: 'Click on VC Estimate' pointing to the sidebar menu; 'Click to Add from Previous' pointing to the 'Add From Previous' button; 'Click to Add New' pointing to the 'Add New' button; 'Click for Decision Chart VC' pointing to the 'Decision Chart VC' sidebar option; and 'Click to Delete Estimate' pointing to the delete icon in the 'Details' column of the third estimate row.

#	Vessel Name/Type	Business Type	Sheet Name	CP Date	DWT	LP/DP	Duration	Cargo Quantity	TCE	Daily Time Charter (USD/Day)	P/L	Select All	Details
1.	COSMOS HARMONY/ Bulk Carrier - Panamax	Dry Cargo	Har - Est 2	15-03- 2020	63590.70	Richards Bay(South Africa)/ Kandla(India)	36.700	55000.00	1152.07	7500.00	42280.88	<input type="checkbox"/>	
2.	COSMOS HA BU Pa	Dry Cargo	Har - Est 1	15-03-	63590.70	Richards Bay(South Africa)/ Kandla(India)	36.700	55000.00	1863.92	7500.00	68485.88	<input type="checkbox"/>	
3.	Panasatic/ Bulk Carrier - Supramax	Dry Cargo	123	01-02- 2020	82962.00	Muara Berau(Indonesia)/ Enn...	30.230	75000.00	-41.86	7500.00	-1265.28	<input type="checkbox"/>	

“Add from Previous” link ensures that the user does not have to enter details from the start. And, this screen can then be edited as required. Likewise “Add New” link will open a blank form to create a new voyage financial as shown below.

# USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen appears as the user clicks on “Add from Previous” Link. Modify required data in the voyage financials and click on **submit** link as shown below.

VC Estimates (28 May 2020 3:33:52 PM) Home > VC Estimates

Fixture Type : VC Out Vessel : COSMOS HARMON Vessel Type : Bulk Carrier - I Flag : Marshall Islands Date : 15-03-2020 Voyage No. : 001 Voyage Financials Name : Har - Est 2

Voyage Financials : Estimate Commercial Parameters Open Vessel Details Planned Cargo/Intake

Select Previous Sheet : Har - Est 2 Cargo Type : Dry Cargo Cargo Name : Coal - South Africa x Cargo Planning: Cargo Planning Details... Search Cargo

Single Distributed Market Agreed Gross Freight (USD/MT) 15.50 Lumpsum (USD) 0.00 Addnl Cargo Rate (USD/MT) 0.00 Quantity (MT) 55000.00 DF Qty (MT) 0.00 Addnl Qty (MT) 0.00 Gross Freight 852500.00 Dead Freight 0.00 Addnl Freight 0.00 Total Freight 852500.00 Brokerage (%) 0.00 Brokerage (USD) 0.00

Passage & Ports

#	From Port	To Port	Distance Type	Passage Type	Distance	Speed Type	Speed Adj.	Margin Dist. (%)
*	Kandla	Richards Bay	Shortest Dist	Ballast	3821.00	Service Spee	0.00	0.00
*	Richards Bay	Kandla	Shortest Dist	Laden	3821.00	Full Speed	0.00	0.00

Add

Load Port(s)	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	LP/Terms	Work Days	Idle Days	No Dem/Disap?
Kandla(India)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input checked="" type="checkbox"/>
Richards Bay(South Africa)	60000.00	55000.00	12000.00	SHINC	4.58	2.00	<input type="checkbox"/>

Discharge Port	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	DP/Terms	Work Days	Idle Days	No Dem/Disap?
Richards Bay(South Africa)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input checked="" type="checkbox"/>
Kandla(India)	100000.00	55000.00	12000.00	SHINC	4.58	1.00	<input type="checkbox"/>

Transit Port	Port Costs(USD)	Idle Days
Kandla(India)	0.00	0.00
Richards Bay(South Africa)	0.00	0.00

Laden Dist : 3821.00 Ballast Dist : 3821.00 Total Dist : 7642.00  
 Laden Days : 11.793 Ballast Days : 12.737 Total Sea Days : 24.530  
 Ttl Port Idle Days : 3.000 Ttl Port Work Days : 9.166 Total Days : 36.700  
 Ttl FO Consp MT : 676.87 Ttl DO Consp MT : 3.67

Demurrage Dispatch

	Estimated(USD)	Actual(USD)	Add Comm(%)	Nett Value(USD)
Load Port Richards Bay(South Africa)	0.00	0.00	0.00	0.00
Discharge Port Kandla(India)	0.00	0.00	0.00	0.00

Comparison

	Freight	Fixed	Average
Daily vessel Operator Expenses (technical)	0.0000	0.0000	0.00
Net Daily Profit	1944.47	0.00	972.24

Bunkers Consumed

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)
---Select for	0.00	0.00	0.00

Bunkers Supplied

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)	Port	Vendor
---Select from	0.00	0.00	0.00	---Select from	---Select from list--

Operational Costs (Others)

Address Commission(Freight)	Brokerage Commission (%)	Total Brokerage Commission (%)
3.75	1.25	1.25
31968.75	10656.25	10656.25

Cost

	Cost
ILOHC	6000.00
On Hire Survey	3000.00
Travel	6000.00
Insurance	20000.00

CVE (Month) 1500.00 CVE (USD) 1835.00

Other Income

Description	Amount(USD)	Add Comm(%)	Nett Amount(USD)
Ballast Bonus	3000.00	3.75	2887.50

Hire

Daily Time Charter (USD/Day)	Ballast Bonus	Add Comm (%)	Add Comm (USD)	Nett Hireage
7500.00	275250.00	3.75	10396.88	266853.13

Results

Revenue (Final Nett Freight)	Operational Expenses
823418.75	47491.25
Port Expenses	Bunker Expenses
160000.00	306793.50
G Total Voyage Earnings (Voyage Earnings + Demurrage)	Voyage Earnings
42280.88	42280.88
Nett Daily Profit	Daily Earnings / TCE
1152.07	1152.07
Gross Breakeven(USD)	PIL
823762.88	42280.88
Breakeven (USD/MT)	
14.98	

Click to Save

Submit

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen appears as the user clicks on “Add New” Link. Enter the required data and then click on submit link as shown below.

**VC Estimates** (28 May 2020 3:45:57 PM) Home > VC Estimates

Fixture Type : VC Out Vessel : LOWLANDS HOPE Vessel Type : Bulk Carrier Flag : Singapore Date : 01-12-2019 Voyage No. : LH 024 Voyage Financials Name : LH 024 - Wheat 00

Voyage Financials : Estimate Commercial Parameters Open Vessel Details Planned Cargo/Intake

Business Type : Dry Cargo Cargo Name : Wheat Cargo Planning : CPID:CP-114-2019, Laycan Start:01-01-2020, Cargo:Wheat, Qty:35000.00 MT, Freight (USD):18.20

**Select Vessel**

Market : Single Distributed  
 Weight (USD/MT) : 18.00 Lumpsum (USD) : 0.00 Addnl Cargo Rate (USD/MT) : 0.00 Quantity (MT) : 55000.00  
 Addnl Qty(MT) : 0.00  
 Gross Freight : 990000.00 Dead Freight : 0.00 Addnl Freight : 0.00 Total Freight : 990000.00 Brokerage (%) : 0.00 Brokerage (USD) : 0.00

Passage & Ports

#	From Port	To Port	Distance Type	Passage Type	Distance	Speed Type	Speed Adj.	Margin Dist. (%)
X	Rotterdam	Halifax	Shortest Dist	Ballast	2706.00	Service Speed	0.00	0.00
X	Halifax	Rotterdam	Shortest Dist	Laden	2706.00	Full Speed	0.00	0.00

Load Port(s)

Port	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	LP/Terms	Work Days	Idle Days	No Dem/Disp?
Rotterdam(Netherlands)	0.00	0.00	0.00	---	0.00	0.00	<input checked="" type="checkbox"/>
Halifax(Canada)	100000.00	55000.00	12000.00	SHINC	4.58	2.00	<input type="checkbox"/>

Discharge Port

Port	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	DP/Terms	Work Days	Idle Days	No Dem/Disp?
Halifax(Canada)	0.00	0.00	0.00	---	0.00	0.00	<input checked="" type="checkbox"/>
Rotterdam(Netherlands)	100000.00	55000.00	12000.00	SHINC	4.58	2.00	<input type="checkbox"/>

Transit Port

Port	Port Costs(USD)	Idle Days
Rotterdam(Netherlands)	0.00	0.00
Halifax(Canada)	0.00	0.00

Laden Dist : 2706.00 Ballast Dist : 2706.00 Total Dist : 5412.00  
 Laden Days : 8.112 Ballast Days : 9.020 Total Sea Days : 17.132  
 Ttl Port Idle Days : 4.000 Ttl Port Work Days : 9.166 Total Days : 30.300  
 Ttl FO Consp MT : 546.85 Ttl DO Consp MT : 3.03

Demurrage Dispatch

	Estimated(USD)	Actual(USD)	Add Comm(%)	Nett Value(USD)
Load Port Halifax(Canada)	0.00	0.00	0.00	0.00
Discharge Port Rotterdam(Netherlands)	0.00	0.00	0.00	0.00

Comparison

	Floating	Fixed	Average
Base Rate	18.00	18.2708	18.14
Gross Freight	990000.0000	1004893.5000	997446.75
Net Freight	990000.0000	1004893.5000	997446.75
Total Owner Expenses	504943.5000	504943.5000	504943.5000
Voyage Earnings ((Fit + Dem))	485056.5000	499950.0000	492503.25
Daily Earnings/TCE	16008.453	16500.0000	16254.23
Daily Vessel Operation Expenses(Technical)	0.0000	0.0000	0.00
Net Daily Profit	16008.47	16500.00	16254.23

Bunkers Consumed

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)
---	0.00	0.00	0.00

Bunkers Supplied

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)	Port	Vendor
---	0.00	0.00	0.00	---	---

Operational Costs (Others)

Address Commission(Freight)	Brokerage Commission (%)	Total Brokerage Commission (%)	Cost
	1.25	1.25	12375.00

Other Income

Description	Amount(USD)	Add Comm(%)	Net Amount(USD)
---	0.00	0.00	0.00

Hire

Daily Time Charter (USD/Day)	Hireage	Add Comm (%)	Ballast Bonus	Nett Hireage
	0.00	0.00	0.00	0.00

Results

Revenue (Final Nett Freight)	Port Expenses	G Total Voyage Earnings (Voyage Earnings + Demurrage)	Nett Daily Profit	Gross Breakeven(USD)	Operational Expenses	Bunker Expenses	Voyage Earnings	Daily Earnings / TCE	P/L	Breakeven (USD/MT)
990000.00	200000.00	485056.50	16008.47	517318.50	40637.5	264306.00	485056.50	16008.47	485056.50	9.41

**Click to Save** Submit

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The user can enter all fields in the form such as Freight, Qty, Sea Passage, Load Port/Discharge Port cost, Bunker Price, Operational Costs, Other Income, CVE and Hire values to calculate Net Hireage or Daily Profit or Loss.

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen will appear if the business type is selected as **Tankers**. Rest the complete flow of application will be same as shown above. VC estimate screen is now with two features **single** and **distributed**

:: Seven Oceans' Commercials ::
David Kopperfield

## VC Estimates (24 Sep 2020 11:12:33 AM)

Fixture Type : VC Out
Vessel : ASTRO ALPHA
Vessel Type : Tanker - VLCC
Flag : Panama
CP Date : 01-08-2020
Voyage No. : 001
TC No. : None
Voyage Financials Name : VE 003
Back

Voyage Financials : Estimate
Commercial Parameters
Open Vessel Details
Planned Cargo/Intake

Business Type : Tanker      Cargo Name : ARABIAN LIGHT      Cargo Planning : CPID:CP-083-2020, Laycan Start:01-08-2020, Cargo:ARABIAN LIGHT, Qty:160000.00 MT, WS:45 Search Cargo

**Single**       Distributed  
 WS Port(s) Combo      From: Ras Tanura      To: Yokohama       Lump-sum(USD)

**Freight Adjustment**

Freight Specs      WS 45      Flat Rate      WS      Distance Leg      Total Distance      Amount      Customer

Min Cargo Qty	160000.00	25	45	6563	6563	1800000.00	TRAFIGURA MARIT
Overage Qty	0	0	0	0	0	0.00	
Total Cargo Qty	160000					1800000.00	

VC estimate at this time when "Single" cargo is being mapped inside whether it is in WS Rate or Lumpsum

**Passage & Ports**

#	From Port	To Port	Distance Type	Passage Type	Distance	Speed Type	Speed Adj.	Margin Dist. (%)
✖	Fujairah	Ras Tanura	Shortest Dist	Ballast	433.00	Service Spee	0.00	0.00
✖	Ras Tanura	Singapore	Shortest Dist	Laden	3676.00	Full Speed	0.00	0.00
✖	Singapore	Yokohama	Shortest Dist	Laden	2887.00	Full Speed	0.00	0.00

Load Port(s)	Port Costs(USD)	Qty (MT)	Rate (MT/HR)	LP/Terms	Work Days	Idle Days	No Dem/Disap?
Fujairah(United Arab Emirates)	0.00	0.00	0.00	---Select fr	0.00	0.00	✓
Ras Tanura(Saudi Arabia)	100000.00	170000.00	4000.00	SHINC	1.77	1.00	
Singapore(Singapore)	0.00	0.00	0.00	---Select fr	0.00	0.00	✓

Discharge Port	Port Costs(USD)	Qty (MT)	Rate (MT/HR)	DP/Terms	Work Days	Idle Days	No Dem/Disap?
Ras Tanura(Saudi Arabia)	0.00	0.00	0.00	---Select fr	0.00	0.00	✓
Singapore(Singapore)	0.00	0.00	0.00	---Select fr	0.00	0.00	✓
Yokohama(Japan)	100000.00	170000.00	4000.00	SHINC	1.77	1.00	

Transit Port	Port Costs(USD)	Port Costs(USD)	Idle Days
Fujairah(United Arab Emirates)	0.00	0.00	0.00
Ras Tanura(Saudi Arabia)	0.00	0.00	0.00
Singapore(Singapore)	5000.00	0.00	1.00

Laden Dist :	6563.00	Ballast Dist :	433.00	Total Dist :	6996.00
Laden Days :	19.532	Ballast Days :	1.388	Total Sea Days :	20.920
Ttl Port Idle Days :	3.000	Ttl Port Work Days :	3.542	Total Days :	27.460
Ttl FO Consp MT :	696.77	Ttl DO Consp MT :	23.02		

**Demurrage Dispatch**

	Estimated(USD)	Actual(USD)	Add Comm(%)	Nett Value(USD)
Load Port Ras Tanura(Saudi Arabia)	0.00	0.00	0.00	0.00
Discharge Port Yokohama(Japan)	0.00	0.00	0.00	0.00

Bunkers	MT	Price	Cost	HSFO	MT	Price	Cost	HSMGO	MT	Price	Cost	LSFO	MT	Price	Cost
Estimated	696.77	0.00	0.00	23.02	0.00	0.00	696.77	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**Bunkers Consumed**

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)
---	0.00	0.00	0.00

**Bunkers Supplied**

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)	Port	Vendor
---	0.00	0.00	0.00	---	---

**Operational Costs (Others)**

Address Commission(Freight)	0.00	0.00
✖ Brokerage Commission (%)	1.25	22500.00
Add Total Brokerage Commission (%)	1.25	22500.00
✖ Insurance		21000.00

CVE (Month) : 1250.00      CVE (USD) : 1144.17

**Other Income**

Description	Amount(USD)	Add Comm(%)	Nett Amount(USD)
✖ Description	0.00	0.00	0.00

**Hire**

Daily Time Charter (USD/Day)		25000.00
Hireage	686500.00	Ballast Bonus 0
Add Comm (%)	0.00	Add Comm (USD) 0.00
		Nett Hireage 686500.00

**Results**

Revenue (Final Nett Freight)	1800000.00	Operational Expenses	44644.17
Port Expenses	205000.00	Bunker Expenses	362197.00
		Voyage Earnings	501658.83
G Total Voyage Earnings (Voyage Earnings + Demurrage)	501658.83	Daily Earnings / TCE	18268.71
Nett Daily Profit	18268.71	P/L	501658.83
Gross Breakeven(USD)	1320841.17	Breakeven (USD/MT)	8.26

Submit
Click to Save

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

7) Navigate→ “Create Decision Chart”→ following screen appears as shown below, select checkboxes and click on create decision chart link. The Decision chart allows the user to arrive at maximum profitability, before fixing the freight.

VC Estimates : Estimate List

Gas Tanker Dry Cargo

Add From Previous Add New

Dry Cargo

Search:

10

Click to create decision chart in order to compare it before finalizing

Create Decision Chart

Click on Checkboxes

The Decision chart allows the user to arrive at maximum profitability, before fixing the freight

#	Vessel Name/Type	Business Type	Sheet Name	CP Date	DWT	LP/DP	Duration	Cargo Quantity	TCE	Daily Time Charter (USD/Day)	P/L	Select All	Details
1.	COSMOS HARMONY/ Bulk Carrier - Panamax	Dry Cargo	Har - Est 2	15-03-2020	63590.70	Richards Bay(South Africa)/Kandla(India)				0.00	42280.88	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
2.	COSMOS HARMONY/ Bulk Carrier - Panamax	Dry Cargo	Har - Est 1	15-03-2020	63590.70	Richards Bay(South Africa)/Kandla(India)	36.700	55000.00	1863.92	7500.00	68405.88	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
3.	Panasatic/ Bulk Carrier - Supramax	Dry Cargo	123	01-02-2020	82962.00	Muara Berau(Indonesia)/Ennore(India)	30.230	75000.00	-41.86	7500.00	-1269.28	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
4.	LOWLANDS HOPE/ Bulk Carrier - Supramax	Dry Cargo	LH 024 - Wheat 001- Est 4	01-01-2020	60063.00	Halifax(Canada)/Rotterdam(Netherlands)	30.300	55000.00	16008.47	0.00	485056.50	<input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
5.	LOWLANDS HOPE/ Bulk Carrier - Supramax	Dry Cargo	LH 025- Wheat Est 2	01-01-2020	60063.00	Halifax(Canada)/Rotterdam(Netherlands)	30.130	55000.00	15540.21	0.00	468226.53	<input checked="" type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
6.	COSMOS INFINITY/ Bulk Carrier - Handymax	Dry Cargo	Benchmark - R Bay - WCI		56720.30	Richards Bay(South Africa)/Kandla(India)	32.750	60000.00	3960.72	9000.00	129713.55	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
7.	COSMOS DESTINY/ Bulk Carrier - Panamax	Dry Cargo	Samarinda - ECI Coal 60k		63590.00	Samarinda(Indonesia)/Haldia(India)	23.730	60000.00	1100.94	9000.00	26125.25	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
8.	COSMOS LIBERTY/ Bulk Carrier - Panamax	Dry Cargo	Benchmark - Samarinda - China, Coal 60k		63510.70	Samarinda(Indonesia)/Shanghai(China)	20.350	60000.00	1759.55	10000.00	35806.88	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
9.	COSMOS LIBERTY/ Bulk Carrier - Panamax	Dry Cargo	R Bay - Paradip - TC IN VC Out Rate 12.2		63510.70	/	27.260	60000.00	2235.88	9000.00	60950.00	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
10.	COSMOS LIBERTY/ Bulk Carrier - Panamax	Dry Cargo	Benchmark R Bay - Paradip - TC IN VC Out		63510.70	/	27.260	60000.00	1817.68	9000.00	49550.00	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>

Showing 1 to 10 of 12 entries

Previous 1 2 Next

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen appears as shown below:

**Click on Radiobutton**

**Enter Remarks**

**Click to Save**

#	Vessel Name	Sheet Name	DWT	Freight (USD/MT)	Delivery Port	LP/DP	Duration	Cargo Quantity	TCE	Daily Time Charter (USD/Day)	P/L	Remarks	Select	Edit
1.	LOWLANDS HOPE	LH 024 - Wheat 001- Est 4	60063.00	18.00	Rotterdam(Netherlands)	Rotterdam(Netherlands), Halifax(Canada)/ Halifax(Canada), Rotterdam(Netherlands)	30.300	55000.00	16008.47	0.00	485056.50	Finalise	<input checked="" type="radio"/>	
2.	LOWLANDS HOPE	LH 025- Wheat Est 2	60063.00	17.50	Rotterdam(Netherlands)	Rotterdam(Netherlands), Halifax(Canada)/ Halifax(Canada), Rotterdam(Netherlands)	30.130	55000.00	15540.21	0.00	468226.53	Remarks ...	<input type="radio"/>	

Enter remarks and select one voyage nomination from the radio button to fix and take it further. Following screen appears as shown below.

**Click to Generate PDF**

**Click to View**

Congratulations! Decision Chart added successfully.

Decision Chart List

10 records per page

Generate PDF Dry Cargo

Search:

#	Decision Chart	Chart No.	Voyage No.	Vessel	LP/DP	Add On Date	Added By	Details
1	20-010	10	LH 024	LOWLANDS HOPE	Halifax(Canada) / Rotterdam(Netherlands)	28-05-2020	David Kopperfield	
2	20-009	9	11	COSMOS DYNASTY	Muara Berau(Indonesia) / Ennore(India)	06-04-2020	David Kopperfield	
3	20-001	1	Shipment 001	COSMOS LIBERTY	Halifax(Canada) / Antwerp(Belgium)	18-02-2020	David Kopperfield	
4	20-006	6	12345	COSMOS DESTINY	Muara Berau(Indonesia) / Ennore(India)	14-02-2020	David Kopperfield	

# USER MANUAL: SEVEN OCEANS COMMERCIALS

- **Navigate**→ “Finalised Voyage Fixtures VC” → Following screen appears as shown below. Click on status radio link and select operator from the dropdown. The selected operator will carry forward all operational tasks under “In Ops at a glance VC”.

**Finalised Voyage Fixtures List**

Confirmation: Are you sure to finalise this Fixture? [OK] [Cancel]

#	Name	Name	DWT	Freight (USD/MT)	Delivery Port	LP/DP	Duration	Cargo Quantity	TCE (USD/Day)	P/L	Status	Operator
1.	LOWLANDS HOPE	LH 024 - Wheat 001 - Est 4	60063.00	18.00		Halifax(Canada)/ Rotterdam(Netherlands)	30.300	55000.00	16008.47	0.00	Finalised	David Kopperfield
18.	COSMOS HARMONY					Richards Bay(South Africa)/ Kandla(India)	29.380	60000.00	7353.53	9000.00	Finalised	
19.	COSMOS INFINITY	001	56720.30	15.00		Halifax(Canada)/ Rotterdam(Netherlands)	31.740	54720.30	4616.30	9000.00	Finalised	
20.	COSMOS DESTINY	004 - Rate 15.1	63590.00	15.10		Halifax(Canada)/ Rotterdam(Netherlands)	29.960	50000.00	4186.57	9000.00	Finalised	
21.	COSMOS LIBERTY	003 - Rate 15.2	63510.70	15.00		Halifax(Canada)/ Rotterdam(Netherlands)	29.970	50000.00	3893.35	9000.00	Finalised	
22.	COSMOS LIBERTY	Lib 001	63510.70	15.00		Halifax(Canada)/ Antwerp(Belgium)	34.180	59050.70	3066.17	9000.00	Finalised	
23.	COSMOS INFINITY	001 - Rate 15.2	56720.30	15.20		Halifax(Canada)/ Rotterdam(Netherlands)	31.740	54720.30	4948.17	9000.00	Finalised	
24.	COSMOS LIBERTY	Lib 001 Rate 15.3	63510.70	15.30		Halifax(Canada)/ Antwerp(Belgium)	34.180	59050.70	3579.28	9000.00	Finalised	
25.	COSMOS HARMONY	R Bay - WCI rate 10.5	63590.70	10.50		Richards Bay(South Africa)/ Kandla(India)	29.380	60000.00	6383.48	9000.00	Finalised	
26.	COSMOS LIBERTY	Samarinda - China, Coal 60k	63510.70	10.00		Samarinda(Indonesia)/ Shanghai(China)	20.350	60000.00	1759.55	10000.00	Finalised	

Showing 1 to 10 of 31 entries

**Finalised Voyage Fixtures List**

10 records per page

#	Vessel Name	Sheet Name	DWT	Freight (USD/MT)	Delivery Port	LP/DP	Duration	Cargo Quantity	TCE (USD/Day)	Daily Time Charter (USD/Day)	P/L	Status	Operator	Details
1.	LOWLANDS HOPE	LH 024 - Wheat 001 - Est 4	60063.00	18.00		Halifax(Canada)/ Rotterdam(Netherlands)	30.300	55000.00	16008.47	0.00	485056.50	Finalised	David Kopperfield	[Details]
2.	COSMOS DYNASTY	test	63656.70	13.40		Muara Berau(Indonesia)/ Ennore(India)	15.080	62000.00	38510.05	6000.00	580731.50	Finalised	Deepak Dovedy	[Details]

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

## TIME CHARTERS

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

8) Navigate → TC Estimates → Following screen appears as shown below.

The screenshot shows the 'TC Estimates' page in the Seven Oceans' Commercials system. The interface includes a sidebar with navigation options, a main header with the user's name and date, and a central content area with a table of estimates. Red callout boxes highlight the following actions:

- Click on Add New to create new Estimate**: Points to the 'Add New' button in the top right corner.
- Click on radiobuttons for business type**: Points to the radio buttons for 'Gas', 'Tanker', and 'Dry Cargo'.
- Click on Add From Previous to ensure that the user does not have to enter details from the start.**: Points to the 'Add From Previous' button.
- Click on TC Estimates**: Points to the 'TC Estimates' menu item in the sidebar.

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Select All	Fixture Note	Estimate		
1.	STH ATHENS	Bulk Carrier - Panamax	Athens 006	01-10-2019	60508.00	West Africa	China South	366.0000	10000.00	3492250.00	<input type="checkbox"/>	Sent to Decision Chart			
					60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input type="checkbox"/>				

# USER MANUAL: SEVEN OCEANS COMMERCIALS

Add From Previous → Following screen appears with last working sheet. Modify data accordingly and click on submit.

Seven Oceans' Commercials :: [Menu] [10] [0] [0] David Kopperfield

TC Estimates (3 Jun 2020 1:13:45 PM) Home > TC Estimates [Back]

Fixture Type: TC Out Vessel: STH NEW YORK Vessel Type: Bulk Carrier - Par Flag: Marshall Islands Date: 22-04-2020 TC No.: [ ]

TC Fixture Note Commercial Parameters TC/CP Terms

Select Previous Sheet: NewYork\_007

Charter Party CP Date: 20-04-2020 CP Type: SHELLTIME4 Charterers: TRAFIGURA MARITIM Charterers' Operations: TRAFIGURA MARITIME

Law/Arbitration: English Law

171-173 Vouliagmenis Ave Glyfada Susan Parker Athens 16674, Phone-00302130202700, Email-Fleet1.AthensOps@trafigura.com, PIC-Susan Parker

Vessel Details: STH NEW YORK

Build/Yard	Japan Marine United, I
Year Build	2015
Flag	Marshall Islands
Port of Registry	Majuro(Marshall Island)
IMO Number	9729362
Class/Class ID	Nippon Kaiji Kyokai
Last Special Survey	
Last DD	30-11-2018
Owners' P & I	STEAMSHIP MUTUAL L
Master's Name	Peter Andersen
Call Sign	V71D4
Inmarsat Tel	
Inmarsat Email	
LOA	198.00
Breadth	32.26
Summer DWT	60309.00
Summer Draft	12.936
TPC	60.23
Gross Tonnage	35017
Net Tonnage	32252
Suez GRT	35017
Suez NRT	35252
Panama NRT	28436
Grain Cap(CBM)	77239
Bale Cap(CBM)	72354
Cranes	4 X 30 MT
Grabs	4 X 30 MT
Keel to top of Mast(M)	46.11
Waterline to Top of Mast full Ballast(M)	37.11

Charter Party Main Terms

Delivery Range / Port: West Africa

Duration Fixed Period: Period

Period: 1 year approx

No. Of Trips: 6

Delivery Date/Time: 20-04-2020 00:00

Redelivery Date/Time: 20-04-2021 00:00

Duration Optional Period: NA

Commencement Optional Period: NA

Laycan From: 20-04-2020 00:00

Laycan To: 21-04-2020 00:00

Laycan Narrowing: NA

Redelivery Range: NA

Hire PDPR Currency: United States Dolla

Exchange Rate To USD: 1.00000

Hire Fixed Period PDPR (USD): 10000

Hire Fixed Period PDPR (USD): 10000.00

Hire Optional Period: None

Fuel Specs: As per CP

CVE/Month(USD): 1250

Supercargo and meals(USD): Supercargo and meals

Hold Cleaning Intermediate(USD): Hold Cleaning Interme

ILOHC(USD): 0

ILOHC - Remarks from CP: ILOHC - Remarks from

Brokerage Comm. payable by: Charterer

Add. Comm %: 3.75

Broker's Comm. %: 1.25

Owner's Banking Details: PROGRESS SHIPPII

Document created by: David Kopperfield

Additional Information: As per CP

Bunker Details

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
X	HSFO	1000.00	20-04-2020	490.00	490000.00
X	HSMDO	100.00	20-04-2020	600.00	60000.00
					550000

Re-Delivery

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
X	HSFO	1000.00	20-04-2021	490.00	490000.00
X	HSMDO	100.00	20-04-2021	600.00	60000.00
					550000

Baltic Route Details

Baltic Route: S2\_58 - Supi Baltic Route Date: 20-04-2020 Baltic Route Value: 10320.00

ADD FROM PREVIOUS, ensures that the user does not have to enter details from the start. And, this screen can then be edited as required.

Click to Save

Submit

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

- **Navigate**→ **TC Estimates**→**Add New**→**Fixture Note**→ following screen appears shown below. Enter prior details and click on **submit** button.

**TC Estimates** (3 Jun 2020 1:28:45 PM) Home > TC Estimates

Fixture Type: TC Out Vessel: STH LONDON Vessel Type: Bulk Carrier - Pan Flag: Cyprus Date: 01-09-2019 TC No.: LON 003

TC Fixture Note Commercial Parameters TC/CP Terms

Charter Party CP Date: 01-09-2019 CP Type: SHELLTIME4 Charterers: OLDENDORFF GMBH Charterers' Operations: OLDENDORFF C/O ARV

Law/Arbitration: English Law & London

Charterers: Octavia House, 1 The Boulevard, Imperial Wharf, London SW62UB Eva Sarri London, Phone:+30 694 4692040, +30 211 1026000, Email:handyops@arrowship.com, PIC:Eva Sarri

**Vessel Details: STH LONDON**

Build/Yard	Mitsui Engineering & S
Year Build	2015
Flag	Cyprus
Port of Registry	Limassol(Cyprus)
IMO Number	9747405
Class/Class ID	Nippon Kaiji Kyokai
Last Special Survey	
Last DD	30-06-2018
Owners' P & I	STEAMSHIP MUTUAL L
Master's Name	Sam Norton
Call Sign	5BJA4
Inmarsat Tel	
Inmarsat Email	
LOA	199.99
Breadth	32.25
Summer DWT	60508.00
Summer Draft	12.948
TPC	60
Gross Tonnage	34551
Net Tonnage	19663
Suez GRT	34757
Suez NRT	32073
Panama NRT	28620
Grain Cap(CBM)	76121
Bale Cap(CBM)	72806
Cranes	4 X 30 MT
Grabs	4 X 30 MT
Keel to top of Mast(M)	48.34
Waterline to Top of Mast full Ballast(M)	39.55

**Charter Party Main Terms**

Delivery Range / Port: New York  
 Duration Fixed Period: 1 year  
 Period: 5  
 No. Of Trips: 5  
 Delivery Date/Time: 01-09-2019 00:00  
 Redelivery Date/Time: 02-09-2020 00:00  
 Duration Optional Period: NA  
 Commencement Optional Period: NA  
 Laycan From: 01-09-2019 00:00  
 Laycan To: 02-09-2019 00:00  
 Laycan Narrowing: NA  
 Redelivery Range: Far East  
 Hire PDPR Currency: United States Dolla  
 Exchange Rate To USD: 1.00000  
 Hire Fixed Period PDPR (USD): 9000  
 Hire Fixed Period PDPR (USD): 9000.00  
 Hire Optional Period: None  
 Fuel Specs: AS pr CP  
 CVE/Month(USD): 1250  
 Supercargo and meals(USD): Supercargo and meals  
 Hold Cleaning Intermediate(USD): 5000  
 ILOHC(USD): ILOHC - Remarks from  
 Brokerage Comm. payable by: Charterer  
 Add. Comm %: 3.75  
 Broker's Comm. %: 1.25  
 Owner's Banking Details: PROGRESS LUXEMI  
 Document created by: David Kopperfield  
 As per CP

**Bunker Details**

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
X	HSFO	1000.00	01-09-2019	500.00	500000.00
X	HSMGO	50.00	01-09-2019	600.00	30000.00
					330000

**Re-Delivery**

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
X	---Select from	0.00	DD-MM-YYYY	0.00	0.00
					0

**Baltic Route Details**

Baltic Route: ---Select from Baltic Route Date: dd-mm-yyyy Baltic Route Value:

**Submit** **Enter Fixture Note** **Click to Save**

A Seven Oceans Holdings production

Following grid appears as fixture note is created. Click on **Estimate** link as shown below.

**TC Estimates**

Gas Tanker Dry Cargo

Add From Previous Add New

Create Decision Chart Dry Cargo

10 records per page Search:

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Select All	Fixture Note	Estimate
1.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/>
2.	STH CHIBA	Bulk Carrier - Panamax	Chiba 003	01-09-2019	60508.00	New York	WW	367.0000	11500.00	4029766.67	<input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/>

**Click on Estimate Link**

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen appears as shown below enter all prior details of estimate and click on **submit** button.

**TC Estimates** (3 Jun 2020 1:45:39 PM) Home > TC Estimates

Fixture Type: TC Out Vessel: STH LONDON Vessel Type: Bulk Carrier - Panam Flag: Cyprus Date: 01-09-2019 TC No.: LON 003  
 CP Date: 01-09-2019 CP Type: SHELLTIME4 Period: 1 year No. Of Trips: 5 Charterers: OLDENDORFF GMBH

**Estimates**  
 Del Date/Time: 01-09-2019 00:00 Re Del Date/Time: 02-09-2020 00:00 TC Days: 367.0000

**Delivery**

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
X	HSFO	1000.00	01-09-2019	500.00	\$00000.00
X	HSMGO	50.00	01-09-2019	600.00	\$30000.00

**Re-Delivery**

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
X	HSFO	1000.00	02-09-2020	500.00	\$00000.00
X	HSMGO	50.00	02-09-2020	600.00	\$30000.00

Off Hire Reason: Off Hire From: Off Hire To: Off Hire Days: Off Hire Rate/Day(USD): Off Hire(USD): Utilisation Days: 367.00 HFO/MGO Diff.(USD): 0.00

**Revenue Calculations - USD**

Item	Value
Hire PDR Currency	United States Dolla
Exchange Rate To USD	1.00000
Hire Fixed Period PDR (USD)	9000
Hire Fixed Period PDR (USD)	9000.00
Add Comm(%)	3.75
Broker's Comm.(%)	1.25
Nett Hire(USD/day)	8550.00
Nett Rev(USD)	3137850.00
Less Off hire	0
CVE(USD/Month)	1250.00
Nett Hire to invoice(USD)	15291.67
Nett Rev(USD)	3153141.67
Ballast Bonus	6000
Extra Cleaning	5000
<b>Total Rev</b>	<b>3164141.67</b>

**Expense Calculations - USD**

Expense Type	Expense Descp.	Add to TTL	Expense Amt
X Shipowner	Armed Gds	<input checked="" type="checkbox"/>	7000

**TC In Expenses**

TC In (USD/Day)	Total Hireage(USD)
0.00	0.00

**Total Expenses**

TC Earnings	Profit / Day
3157141.67	8602.57

**Submit** Enter all details of Estimate Click to Save

Following grid appears, click on **checkboxes** and **create decision chart** to take one TC estimate further.

**TC Estimates** Home > TC Estimates

Gas Tanker Dry Cargo Add From Previous Add New

10 records per page Search:

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Select All	Fixture Note	Estimate
1.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
2.	STH CHIBA	Bulk Carrier - Panamax	Chiba 003	01-09-2019	60508.00	New York	WW	367.0000	11500.00	4029766.67	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

**Click to create decision chart in order to compare it before finalizing** **Create Decision Chart** **Select checkboxes**

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

- **Navigate→ Decision Chart→** Following screen appears as shown below. The Decision chart allows the user to arrive at maximum profitability before fixing.

Following screen appears as **Decision Chart TC**. Click to view or generate PDF.

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# USER MANUAL: SEVEN OCEANS COMMERCIALS

- Navigate → “Finalised Voyage Fixtures TC” → Following screen appears click on Finalise Fixture link as shown below.

The screenshot shows the 'Finalised TC Fixtures List' interface. The left sidebar contains a menu with 'Finalised Voyage Fixtures TC' highlighted. The main table lists three fixtures. A 'Finalise Fixture' button is in the top right. A search box contains 'london'. Annotations include: 'Click on Finalised Voyage Fixtures TC' pointing to the sidebar menu; 'Click on Finalise Fixture' pointing to the top right button; 'Select checkbox' pointing to the checkbox in the 'Status' column of the second row; and 'Click on Finalised Voyage Fixtures TC' pointing to the 'Finalised' status of the second row.

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Status	Details
9.	STH LONDON	Bulk Carrier - Panamax	LON 004	01-09-2019	60508.00	New York	Far East	367.0000	9100.00	3718006.67	Finalised	
10.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input checked="" type="checkbox"/>	
15.	STH LONDON	Bulk Carrier - Panamax	TC London - 2	06-07-2019	60508.00	New York	Singapore	92.0000	9600.00	843026.67	Finalised	

Following screen appears with an alert click on “OK” link to finalise the fixture and send it to operator.

The screenshot shows the 'Finalised TC Fixtures List' interface with a confirmation dialog box. The dialog box asks 'Are you sure to finalise this Fixture?' and has 'OK' and 'Cancel' buttons. The 'OK' button is highlighted. The table shows the status of the fixtures. Annotations include: 'Click to Confirm' pointing to the 'OK' button; 'Status changed as Finalised' pointing to the 'Finalised' status of the third row; and 'Finalise Fixture' pointing to the top right button.

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Status	Details
9.	STH LONDON	Bulk Carrier - Panamax	LON 004	01-09-2019	60508.00	New York	Far East	367.0000	9100.00	3718006.67	Finalised	
10.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input checked="" type="checkbox"/>	
15.	STH LONDON	Bulk Carrier - Panamax	TC London - 2	06-07-2019	60508.00	New York	Singapore	92.0000	9600.00	843026.67	Finalised	