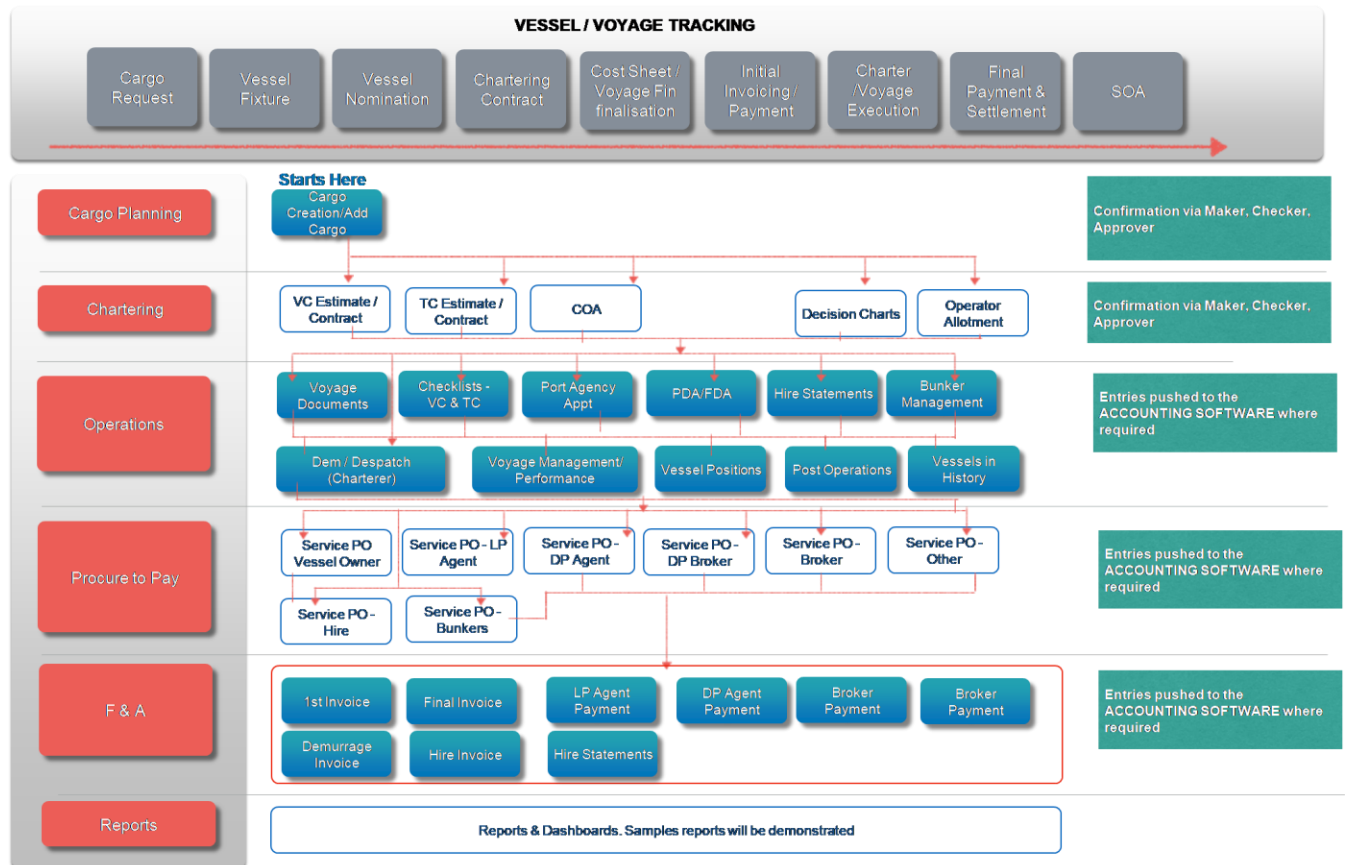


USER MANUAL: SEVEN OCEANS COMMERCIALS

SEVEN OCEANS COMMERCIALS (SHIP OWNERS & OPERATORS)

USER MANUAL: SEVEN OCEANS COMMERCIALS

Commercial Shipping Application - Shipowners'/Operators' Installation(Process Flow Diagram)



USER MANUAL: SEVEN OCEANS COMMERCIALS

Document History

Document Name	Author	Date	Document Version	What was changed / revised
Instructions_Shipping Software_VC Chartering_18 Feb 2020 V1	Mrinal/ Support	18 Feb 2020	V 1.0	ORIGINAL
Instructions_Shipping Software_VC Chartering_28 Apr 2023 V2	Mrinal/ Support	28 Apr 2023	V 2.0	ORIGINAL

USER MANUAL: SEVEN OCEANS COMMERCIALS

Enter **URL:** <http://progress.sevenoceansgenesis.com> → Enter **Username :** dk ; **Password :** may@2020 → Click **“SIGN IN”** button.

Progress Shipping

Seven Oceans Commercials

dk

Sign me in

Broker's Login

Agent's Login

Seven Oceans Commercials
Cloud & Enterprise

Click to login

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USER MANUAL: SEVEN OCEANS COMMERCIALS

- 1) Click “GET IN” button of the **Seven Oceans Commercial - VC/TC Out** section



USER MANUAL: SEVEN OCEANS COMMERCIALS

2) Get In → View Dashboard

View by TC/VC ,Period Business

Dashboard (28 May 2020 12:58:51 PM)

TC Business VC Business COAs

Business Type: Dry Cargo

From Date: To Date: Load

Chartering Dashboard - TC Management (P/L - USD '000)

Search by Business Type

Search by From/To Date

Showing 1 to 6 of 6 entries

TC No.	Vessels	Fixture	Interim	Completion
NewYork_007	STH NEW YORK(20-004)	3482.71	3508.21	
TC KURE 001-2019	STH KURE(19-008)	418.69	417.69	
TC London - 2	STH LONDON(20-007)	843.03		
TC LONDON 001-2018	STH LONDON(19-021)	1634.61	1715.14	
TC SYDNEY 002-2019	STH SYDNEY(19-022)	882.83		
TC SYDNEY 002-2019 V2	STH SYDNEY(19-020)	904.05	926.57	

Showing 1 to 6 of 6 entries

Previous 1 Next

OUTSTANDING HIRE INVOICES

TC No.	Vessels	Customer	Amount (USD)
NewYork_007	STH NEW YORK(20-004)	BALTIC MARINE SERVICE LTD(PA0014)	19600.00
TC KURE 001-2019	STH KURE(19-008)	OLDENDORFF GMBH(CH0025)	292500.00
TC SYDNEY 002-2019 V2	STH SYDNEY(19-020)	LOUIS DREYFUS COMPANY(CH0027)	133500.00
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	201512.50
TC LONDON 001-2018	STH LONDON(19-021)	OLDENDORFF GMBH(CH0025)	196562.50
Total			1826487.50

OUTSTANDING OTHER INVOICES

TC No.	Vessels	Other Invoice Type	Amount (USD)
TC KURE 001-2019	STH KURE(19-008)	Charterer (ARMED GUARDS)	15000.00
Total			15000.00

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USER MANUAL: SEVEN OCEANS COMMERCIALS

VOYAGE CHARTERS

USER MANUAL: SEVEN OCEANS COMMERCIALS

3. Navigate →To-Do List

The screenshot shows the 'To-Do List' interface. On the left is a sidebar with a 'To - Do List' button. The main area has two subtabs: 'Payment Hold' and 'Payment Payable'. Below the subtabs is a 'Load' button and a 'View Status of Payments' label. The table below lists payment items with columns for #, Vessel, Voyage No, Form Name, Invoice/Advice No, Type, Vendor Name, Status, Date, Documents, Edit Link, Payment Hold, and Inactive. Annotations include: 'Click' pointing to the 'To - Do List' button; 'Two subtabs available. One to view all Payment Hold and other to view all Payment Payable Voyages' pointing to the subtabs; 'Click to view/edit' pointing to the 'View' link in the 'Edit Link' column; 'Click to view Docs' pointing to the 'Docs' link in the 'Documents' column; 'Click to hold any payment' pointing to the 'HOLD' button in the 'Payment Hold' column; and 'Click to Inactive' pointing to the 'Inactive' button in the 'Inactive' column.

Click

Two subtabs available. One to view all Payment Hold and other to view all Payment Payable Voyages

Click to view/edit

Click to view Docs

Click to hold any payment

Click to Inactive

#	Vessel	Voyage No	Form Name	Invoice/Advice No	Type	Vendor Name	Status	Date	Documents	Edit Link	Payment Hold	Inactive
1	FALCON TRIDENT	U230066	Hire Statement	U230066FHS	Payable	FALCON TRIDENT SHIPPING LTD	Level 2 Approval Pending Since -1 Days	2023/04/28	Docs	View	HOLD	Inactive
2	Grace C	U230053	Freight Invoice	U230053F2	Receivable	JINDAL STEEL & POWER LTD, INDIA	Level 2 Approval Pending Since -1 Days	2023/04/28	Docs	View	HOLD	Inactive
3	OSLO VENTURE	U230070	Hire Statement	U230070	Payable	BLUE SEA VENTURE LIMITED	Level 2 Approval Pending Since -0 Days	2023/04/28	Docs	View	HOLD	Inactive
4	MV SERIFOS	S230064	Freight Invoice	U230064F1	Receivable	TS GLOBAL PROCUREMENT CO. PTE. LTD	Level 2 Approval Pending Since -0 Days	2023/04/28	Docs	View	HOLD	Inactive

If the user clicks on **View/Edit link**, then it will be redirected to that particular Freight Invoice, Hire Statement or any other invoice/payment which is to be paid.

USER MANUAL: SEVEN OCEANS COMMERCIALS

4) Get In - Fleet screen appears as shown below.

Click on Fleet

Click to Compare Vessels

Click to Add New

Click to View/Edit Commercial Parameters

Click to View/Edit Primary Details

Click on “Add New” link to add new vessel as shown below. Select Tanker/Dry Business Type accordingly.

Business Type

Tanker

Vessel Type

Tanker - Chemical/Oil

IMO number

9587817

Vessel Name

ACAMAR

Vessel Code

Vessel Code

Year Built

2011

Flag

France

Summer DWT (MT)

37583.00

Summer Draft (M)

11.51

Loa (M)

184.33

Extreme Breadth(M)

27.44

GRT

23248

NRT

9919

Cargo Tank Capacity (CBM)

17953.40

No. of Grades(Double V/V Seg)

6

No. Of Cargo Pump(Main)

No. Of Cargo Pump(Main)

Total SBT Capacity(CBM)

17953.40

Cargo Pump Main Cap(CBM/Hr)

Cargo Pump Main Cap(CBM/Hr)

Owners P & I

THE STANDARD (PI0002)

Classification Society

Bureau Veritas

Remarks

Attachment

Attachment

Previous Attachments:

Q85-Acamar.pdf

Click to Save

Click to attach Documents

Submit

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USER MANUAL: SEVEN OCEANS COMMERCIALS

5) Navigate → Period Contract → following screen appears as shown below:

The screenshot shows the 'Period Contract List' interface. On the left is a sidebar with navigation links: Dashboard, To - Do List, Fleet, Masters, Period Contract (highlighted with a red box and 'Click' annotation), COAs, VC Estimates, TC Estimates, Decision Chart VC, Decision Chart TC, Ops - VC, and Ops - TC. The main header shows 'Period Contract' and a timestamp '(28 Apr 2023 2:48:59 PM)'. The main content area is titled 'Period Contract List' and includes a dropdown for 'Dry Cargo' and a search bar. Below this is a table with columns: #, Contract ID, Contract No., Contract Date, Vessel Name, Own Business Account, Working Currency, Total Days/ Performed Days /Balance Days, Bunker Opening Balance, Bunker Closing Balance, Status, Nominate, and Details. Two rows of contract data are visible. Annotations include: 'Click to Add New' pointing to an 'Add New' button; 'Click to Edit' pointing to an edit icon in the Details column; and 'Click to Nominate a period contract in VC or TC accordingly' pointing to a 'Nominate' button.

#	Contract ID	Contract No.	Contract Date	Vessel Name	Own Business Account	Working Currency	Total Days/ Performed Days /Balance Days	Bunker Opening Balance	Bunker Closing Balance	Status	Nominate	Details
1.	PERIOD-028-2022	U230028	29-12-2022	Grace C	BAINBRIDGE NAVIGATION DMCC(OB0002)	USD	150.00000/ 76.4/ 73.60000	VLSFO - 230.0000 MT LSMGO - 25.0000 MT	VLSFO - 230.0000 MT LSMGO - 25.0000 MT	Save as Draft	Nominate	Edit
2.	PERIOD-026-2022	U220174	09-12-2022	ALKYONI SB	BAINBRIDGE NAVIGATION DMCC(OB0002)	USD	150.00000/ 136.86/ 13.14000	VLSFO - 816.2510 MT LSMGO - 123.8450 MT	VLSFO - 816.2510 MT LSMGO - 123.8450 MT	Submit to Closed	Nominate	Edit

- As the user clicks on **Add New** link, a blank form will appear of Period Contract. The user also Edit following period contract by clicking on **Edit link** below **details** heading.

USER MANUAL: SEVEN OCEANS COMMERCIALS

- For any **Period Vessel**, click on the **Nominate** link as shown above and then take it further to **VC or TC voyage** as required. Screenshot attached below.

Period Contract Nominations

Voyages

Show entries

Search:

Click

Click

Add New Voyage Estimate

Add New TC Estimate

#	Vessel Name	Voyage No.	CP Date	DWT	LP/DP	Duration	Cargo Quantity	TCE	Daily Time Charter (USD/Day)	Details
1.	ENDEAVOR	U210102	09-11-2021	53496.00	Beira (MOZ)/ Gangavaram (IND)	34.710	37160	26087.78	17500.00	
2.	ENDEAVOR	S21.0193	05-11-2021	53496.00	Paradip (IND)/ Penang (MYS)	9.890	33000	50400.40	0.00	

Showing 1 to 2 of 2 entries

Previous 1 Next

TC Estimates

Show entries

Search:

S.No.	Vessel	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Hire Rate/Day(USD)	Fixture Note	Estimate
1.	ENDEAVOR	U210073	15-03-2021	53496.00	PIRAEUS, GREECE	DLOSP OTRANTO, ITALY	45.0000	0.00	17500.000		

Showing 1 to 1 of 1 entries

Previous 1 Next

Estimates created with **period contract** will appear down below in the grid for **VC/TC** accordingly as shown above.

VC Estimate created with **Period Contract** as shown below.

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USER MANUAL: SEVEN OCEANS COMMERCIALS

6. Navigate→ “VC ESTIMATE” **without Period Contract** →following screen appears as shown below:

The screenshot shows the 'VC Estimates : Estimate List' interface. The left sidebar contains a menu with 'VC Estimates' highlighted. The main area displays a table of estimates with columns: #, Vessel Name/Type, Business Type, Sheet Name, CP Date, DWT, LP/DP, Duration, Cargo Quantity, TCE, Daily Time Charter (USD/Day), P/L, and Select. Three estimates are listed. Annotations with red boxes and arrows point to specific elements: 'Click on VC Estimate' points to the 'VC Estimates' menu item; 'Click to Add from Previous' points to the 'Add From Previous' button; 'Click to Add New' points to the 'Add New' button; 'Click for Decision Chart VC' points to the 'Decision Chart VC' menu item; and 'Click to Delete Estimate' points to the delete icon in the 'Select' column of the first estimate row.

VC Estimates : Estimate List

Gas Tanker Dry Cargo

Create Decision Chart

10 records per page

Search:

#	Vessel Name/Type	Business Type	Sheet Name	CP Date	DWT	LP/DP	Duration	Cargo Quantity	TCE	Daily Time Charter (USD/Day)	P/L	Select	Details
1.	COSMOS HARMONY/ Bulk Carrier - Panamax	Dry Cargo	Har - Est 2	15-03-2020	63590.70	Richards Bay(South Africa)/ Kandla(India)	36.700	55000.00	1152.07	7500.00	42280.88	<input type="checkbox"/>	
2.	COSMOS HARMONY/ Bulk Carrier - Panamax	Dry Cargo	Har - Est 1	15-03-	63590.70	Richards Bay(South Africa)/ Kandla(India)	36.700	55000.00	1863.92	7500.00	68485.88	<input type="checkbox"/>	
3.	Panasatic/ Bulk Carrier - Supramax	Dry Cargo	123	01-02-2020	82962.00	Muara Berau(Indonesia)/ Enn...	30.230	75000.00	-41.86	7500.00	-1265.28	<input type="checkbox"/>	

“Add from Previous” link ensures that the user does not have to enter details from the start. And, this screen can then be edited as required. Likewise “Add New” link will open a blank form to create a new voyage financial as shown below.

USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen appears as the user clicks on “Add from Previous” Link. Modify required data in the voyage financials and click on **submit** link as shown below.

VC Estimates (28 May 2020 3:33:52 PM) Home > VC Estimates

Fixture Type : VC Out **Vessel :** COSMOS HARMON **Vessel Type :** Bulk Carrier - I **Flag :** Marshall Islands **Date :** 15-03-2020 **Voyage No. :** 001 **Voyage Financials Name :** Har - Est 2

Voyage Financials : Estimate Commercial Parameters Open Vessel Details Planned Cargo/Intake

Select Previous Sheet : Har - Est 2 **Cargo Type :** Dry Cargo **Cargo Name :** Coal - South Africa **Cargo Planning :** Cargo Planning Details... **Search Cargo**

☒ Single ☐ Distributed

Market ☒ Agreed Gross Freight (USD/MT) 15.50 ☐ Lumpsum (USD) 0.00 **Addnl Cargo Rate (USD/MT)** 0.00 **Quantity (MT)** 55000.00

(Please put dead freight quantity / addnl quantity separately.) ☒ DF Qty (MT) 0.00 ☐ Addnl Qty (MT) 0.00

Gross Freight 852500.00 **Dead Freight** 0.00 **Addnl Freight** 0.00 **Total Freight** 852500.00 **Brokerage (%)** 0.00 **Brokerage (USD)** 0.00

Passage & Ports

#	From Port	To Port	Distance Type	Passage Type	Distance	Speed Type	Speed Adj.	Margin Dist. (%)
*	Kandla	Richards Bay	Shortest Dist	Ballast	3821.00	Service Spee	0.00	0.00
*	Richards Bay	Kandla	Shortest Dist	Laden	3821.00	Full Speed	0.00	0.00

Add

Load Port(s)	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	LP/Terms	Work Days	Idle Days	No Dem/Disp?
Kandla(India)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input checked="" type="checkbox"/>
Richards Bay(South Africa)	60000.00	55000.00	12000.00	SHINC	4.58	2.00	<input type="checkbox"/>

Discharge Port	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	DP/Terms	Work Days	Idle Days	No Dem/Disp?
Richards Bay(South Africa)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input checked="" type="checkbox"/>
Kandla(India)	100000.00	55000.00	12000.00	SHINC	4.58	1.00	<input type="checkbox"/>

Transit Port	Port Costs(USD)	Idle Days
Kandla(India)	0.00	0.00
Richards Bay(South Africa)	0.00	0.00

Laden Dist : 3821.00 Ballast Dist : 3821.00 Total Dist : 7642.00

Laden Days : 11.793 Ballast Days : 12.737 Total Sea Days : 24.530

Ttl Port Idle Days : 3.000 Ttl Port Work Days : 9.166 Total Days : 36.700

Ttl PO Consp MT : 676.87 Ttl DO Consp MT : 3.67

Demurrage Dispatch

	Estimated(USD)	Actual(USD)	Add Comm(%)	Nett Value(USD)
Load Port Richards Bay(South Africa)	0.00	0.00	0.00	0.00
Discharge Port Kandla(India)	0.00	0.00	0.00	0.00

Comparison

	Estimate	Fixed	Assurance
Daily Vessel Operator Expenses (technical)	0.0000	0.0000	0.00
Net Daily Profit	1944.47	0.00	972.24

Bunkers Consumed

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)
---Select from	0.00	0.00	0.00

Bunkers Supplied

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)	Port	Vendor
---Select from	0.00	0.00	0.00	---Select from	---Select from list--

Operational Costs (Others)

Address Commission(Freight)	Brokerage Commission (%)	Total Brokerage Commission (%)
3.75	1.25	1.25

Cost

	Cost
ILOHC	6000.00
On Hire Survey	3000.00
Travel	6000.00
Insurance	20000.00

CVE (/Month) 1500.00 **CVE (/USD)** 1835.00

Other Income

Description	Amount(USD)	Add Comm(%)	Nett Amount(USD)
Ballast Bonus	3000.00	3.75	2887.50

Hire

Daily Time Charter (USD/Day)	Hireage	Add Comm (%)	Ballast Bonus	Add Comm (USD)	Nett Hireage
7500.00	275250.00	3.75	2000	10396.88	266853.13

Results

Revenue (Final Nett Freight)	Port Expenses	G Total Voyage Earnings (Voyage Earnings + Demurrage)	Nett Daily Profit	Gross Breakeven(USD)
823418.75	160000.00	42280.88	1152.07	823762.88

Operational Expenses	Bunker Expenses	Voyage Earnings	Daily Earnings / TCE	PIL	Breakeven (USD/MT)
47491.25	306793.50	42280.88	1152.07	42280.88	14.98

Click to Save **Submit**

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USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen appears as the user clicks on “Add New” Link. Enter the required data and then click on submit link as shown below.

VC Estimates (28 May 2020 3:45:57 PM) Home > VC Estimates

Fixture Type : VC Out Vessel : LOWLANDS HOPE Vessel Type : Bulk Carrier - Flag : Singapore Date : 01-12-2019 Voyage No. : LH 024 Voyage Financials Name : LH 024 - Wheat 00

Voyage Financials : Estimate Commercial Parameters Open Vessel Details Planned Cargo/Intake

Business Type : Dry Cargo Cargo Name : Wheat Cargo Planning : CPID:CP-114-2019, Laycan Start:01-01-2020, Cargo:Wheat, Qty:55000.00 MT, Freight (USD):18.20

Market ☒ Single ☐ Distributed **Select Vessel**

Freight (USD/MT) 18.00 Lumpsum (USD) 0.00 Addnl Qty(MT) 0.00 Addnl Cargo Rate (USD/MT) 0.00 Quantity (MT) 55000.00

Gross Freight 990000.00 Dead Freight 0.00 Addnl Freight 0.00 Total Freight 990000.00 Brokerage (%) 0.00 Brokerage (USD) 0.00

Passage & Ports

#	From Port	To Port	Distance Type	Passage Type	Distance	Speed Type	Speed Adj.	Margin Dist. (%)
1	Rotterdam	Halifax	Shortest Dist	Ballast	2706.00	Service Speed	0.00	0.00
2	Halifax	Rotterdam	Shortest Dist	Laden	2706.00	Full Speed	0.00	0.00

Add

Load Port(s)	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	LP/Terms	Work Days	Idle Days	No Dem/Disp?
Rotterdam(Netherlands)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input checked="" type="checkbox"/>
Halifax(Canada)	100000.00	55000.00	12000.00	SHINC	4.58	2.00	<input type="checkbox"/>

Discharge Port	Port Costs(USD)	Qty (MT)	Rate (MT/Day)	DP/Terms	Work Days	Idle Days	No Dem/Disp?
Halifax(Canada)	0.00	0.00	0.00	---Select fr	0.00	0.00	<input checked="" type="checkbox"/>
Rotterdam(Netherlands)	100000.00	55000.00	12000.00	SHINC	4.58	2.00	<input type="checkbox"/>

Transit Port	Port Costs(USD)	Idle Days
Rotterdam(Netherlands)	0.00	0.00
Halifax(Canada)	0.00	0.00

Laden Dist : 2706.00 Ballast Dist : 2706.00 Total Dist : 5412.00
Laden Days : 8.112 Ballast Days : 9.020 Total Sea Days : 17.132
Ttl Port Idle Days : 4.000 Ttl Port Work Days : 9.166 Total Days : 30.300
Ttl FO Consp MT : 546.85 Ttl DO Consp MT : 3.03

Demurrage Dispatch

	Estimated(USD)	Actual(USD)	Add Comm(%)	Nett Value(USD)
Load Port Halifax(Canada)	0.00	0.00	0.00	0.00
Discharge Port Rotterdam(Netherlands)	0.00	0.00	0.00	0.00

Comparison

	Floating	Fixed	Average
Base Rate	18.00	18.2708	18.14
Gross Freight	990000.0000	1004893.5000	997446.75
Net Freight	990000.0000	1004893.5000	997446.75
Total Owner Expenses	504943.5000	504943.5000	504943.5000
Voyage Earnings (Fit + Dem)	485056.5000	499950.0000	492503.25
Daily Earnings/TCE	16008.4653	16500.0000	16254.23
Daily Vessel Operation Expenses(Technical)	0.0000	0.0000	0.00
Net Daily Profit	16008.47	16500.00	16254.23

Bunkers

	MT	Price	Cost
Estimated	3.03	600.00	1818.00

Bunkers Consumed

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)
---Select from	0.00	0.00	0.00

Bunkers Supplied

Bunker Grade	Qty(MT)	Price(USD)	Amount(USD)	Port	Vendor
---Select from	0.00	0.00	0.00	---Select from	---Select from list

Operational Costs (Others)

	Amount(USD)	Cost
Address Commission(Freight)	0.00	0.00
Brokerage Commission (%)	1.25	12375.00
Total Brokerage Commission (%)	1.25	12375.00

CVE (Month) 1250.00 CVE (USD) 1262.50

Other Income

Description	Amount(USD)	Add Comm(%)	Net Amount(USD)
---Select from	0.00	0.00	0.00

Hire

	Amount(USD)	Ballast Bonus	Nett Hireage
Daily Time Charter (USD/Day)	0.00	0.00	0.00
Hireage	0.00	0.00	0.00
Add Comm (%)	0.00	0.00	0.00

Results

	Amount(USD)	Operational Expenses
Revenue (Final Nett Freight)	990000.00	40637.5
Port Expenses	200000.00	264306.00
G Total Voyage Earnings (Voyage Earnings + Demurrage)	485056.50	Voyage Earnings
Nett Daily Profit	16008.47	Daily Earnings / TCE
Gross Breakeven(USD)	517318.50	P/L
		Breakeven (USD/MT)

Click to Save **Submit**

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The user can enter all fields in the form such as Freight, Qty, Sea Passage, Load Port/Discharge Port cost, Bunker Price, Operational Costs, Other Income, CVE and Hire values to calculate Net Hireage or Daily Profit or Loss.

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USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen will appear if the business type is selected as **Tankers**. Rest the complete flow of application will be same as shown above. VC estimate screen is now with two features **single** and **distributed**

Seven Oceans' Commercials

VC Estimates (24 Sep 2020 11:12:33 AM)

Home > VC Estimates

Back

Fixture Type : VC Out

Vessel : ASTRO ALPHA

Vessel Type : Tanker - VLCC

Flag : Panama

CP Date : 01-08-2020

Voyage No. : 001

TC No. : None

Voyage Financials Name : VE 003

Voyage Financials : Estimate

Commercial Parameters

Open Vessel Details

Planned Cargo/Intake

Business Type : Tanker

Cargo Name : ARABIAN LIGHT

Cargo Planning : CPID:CP-083-2020, Laycan Start:01-08-2020, Cargo:ARABIAN LIGHT, Qty:160000.00 MT, WS:45

Search Cargo

Single

Distributed

WS Port(s) Combo

From : Ras Tanura

To : Yokohama

Lump-sum(USD)

Freight Adjustment

Freight Specs

WS 45

Flat Rate

WS

Distance Leg

Total Distance

Amount

Customer

Min Cargo Qty

160000.00

25

45

6563

6563

1800000.00

TRAFIGURA MARIT

Overage Qty

0

0

0

0

0.00

Total Cargo Qty

160000

1800000.00

Add

VC estimate at this time when "Single" cargo is being mapped inside whether it is in WS Rate or Lumpsum

Passage & Ports

From Port

To Port

Distance Type

Passage Type

Distance

Speed Type

Speed Adj.

Margin Dist. (%)

Fujairah

Ras Tanura

Shortest Dist

Ballast

433.00

Service Spee

0.00

0.00

Ras Tanura

Singapore

Shortest Dist

Laden

3676.00

Full Speed

0.00

0.00

Singapore

Yokohama

Shortest Dist

Laden

2887.00

Full Speed

0.00

0.00

Add

Load Port(s)

Port Costs(USD)

Qty (MT)

Rate (MT/Day)

LP/Terms

Work Days

Idle Days

No Dem/Disap?

Fujairah(United Arab Emirates)

0.00

0.00

0.00

---Select fr

0.00

0.00

Ras Tanura(Saudi Arabia)

100000.00

170000.00

4000.00

SHINC

1.77

1.00

Singapore(Singapore)

0.00

0.00

0.00

---Select fr

0.00

0.00

Discharge Port

Port Costs(USD)

Qty (MT)

Rate (MT/Day)

DP/Terms

Work Days

Idle Days

No Dem/Disap?

Ras Tanura(Saudi Arabia)

0.00

0.00

0.00

---Select fr

0.00

0.00

Singapore(Singapore)

0.00

0.00

0.00

---Select fr

0.00

0.00

Yokohama(Japan)

100000.00

170000.00

4000.00

SHINC

1.77

1.00

Transit Port

Port Costs(USD)

Qty (MT)

Rate (MT/Day)

DP/Terms

Work Days

Idle Days

No Dem/Disap?

Fujairah(United Arab Emirates)

0.00

0.00

0.00

---Select fr

0.00

0.00

Ras Tanura(Saudi Arabia)

0.00

0.00

0.00

---Select fr

0.00

0.00

Singapore(Singapore)

5000.00

0.00

0.00

---Select fr

0.00

0.00

Laden Dist

6563.00

Ballast Dist

433.00

Total Dist

6996.00

Laden Days

19.332

Ballast Days

1.388

Total Sea Days

20.920

Ttl Port Idle Days

3.000

Ttl Port Work Days

3.542

Total Days

27.460

Ttl FO Consp MT

696.77

Ttl DO Consp MT

23.02

Demurrage Dispatch

Estimated(USD)

Actual(USD)

Add Comm(%)

Nett Value(USD)

Load Port Ras Tanura(Saudi Arabia)

0.00

0.00

0.00

0.00

Discharge Port Yokohama(Japan)

0.00

0.00

0.00

0.00

Bunkers

MT

Price

Cost

MT

Price

Cost

MT

Price

Cost

Estimated

696.77

0.00

0.00

23.02

0.00

0.00

696.77

0.00

0.00

23

Bunkers Consumed

Bunker Grade

Qty(MT)

Price(USD)

Amount(USD)

---Select from

0.00

0.00

0.00

Bunkers Supplied

Bunker Grade

Qty(MT)

Price(USD)

Amount(USD)

Port

Vendor

---Select from

0.00

0.00

0.00

---Select from

---Select from list

Operational Costs (Others)

Address Commission(Freight)

0.00

0.00

Brokerage Commission (%)

1.25

22500.00

Total Brokerage Commission (%)

1.25

22500.00

Insurance

21000.00

CVE (/Month)

1250.00

CVE (/USD)

1144.17

Other Income

Description

Amount(USD)

Add Comm(%)

Nett Amount(USD)

Description

0.00

0.00

0.00

Hire

Daily Time Charter (USD/Day)

25000.00

Hireage

686500.00

Ballast Bonus

0

Add Comm (%)

0.00

Add Comm (/USD)

0.00

Nett Hireage

686500.00

Results

Revenue (Final Nett Freight)

1800000.00

Operational Expenses

44644.17

Port Expenses

205000.00

Bunker Expenses

362197.00

G Total Voyage Earnings (Voyage Earnings + Demurrage)

501658.83

Voyage Earnings

501658.83

Nett Daily Profit

18268.71

Daily Earnings / TCE

18268.71

Gross Breakeven(USD)

1320841.17

P/L

501658.83

Breakeven (USD/MT)

8.26

Submit

Click to Save

A Seven Oceans Holdings production

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USER MANUAL: SEVEN OCEANS COMMERCIALS

7) Navigate→ “Create Decision Chart”→ following screen appears as shown below, select checkboxes and click on create decision chart link. The Decision chart allows the user to arrive at maximum profitability, before fixing the freight.

Seven Oceans' Commercials

David Kopperfield

VC Estimates (28 May 2020 5:55:07 PM)

Home > VC Estimates : Estimate

VC Estimates : Estimate List

☐ Gas ☐ Tanker ☒ Dry Cargo

Create Decision Chart

Add From Previous Add New

10

Dry Cargo

Search:

#	Vessel Name/Type	Business Type	Sheet Name	CP Date	DWT	LP/DP	Duration	Cargo Quantity	TCF	Daily Time Charter (per Day)	P/L	Select All	Details
1.	COSMOS HARMONY/ Bulk Carrier - Panamax	Dry Cargo	Har - Est 2	15-03-2020	63590.70	Richards Bay(South Africa)/ Kandla(India)				0.00	42280.88	<input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
2.	COSMOS HARMONY/ Bulk Carrier - Panamax	Dry Cargo	Har - Est 1	15-03-2020	63590.70	Richards Bay(South Africa)/ Kandla(India)	36.700	55000.00	1863.92	7500.00	68405.88	<input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
3.	Panasatic/ Bulk Carrier - Supramax	Dry Cargo	123	01-02-2020	82962.00	Muara Berau(Indonesia)/ Ennore(India)	30.230	75000.00	-41.86	7500.00	-1269.28	<input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
4.	LOWLANDS HOPE/ Bulk Carrier - Supramax	Dry Cargo	LH 024 - Wheat 001- Est 4	01-01-2020	60063.00	Halifax(Canada)/ Rotterdam(Netherlands)	30.300	55000.00	16008.47	0.00	485056.50	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
5.	LOWLANDS HOPE/ Bulk Carrier - Supramax	Dry Cargo	LH 025- Wheat Est 2	01-01-2020	60063.00	Halifax(Canada)/ Rotterdam(Netherlands)	30.130	55000.00	15540.21	0.00	468226.53	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
6.	COSMOS INFINITY/ Bulk Carrier - Handymax	Dry Cargo	Benchmark - R Bay - WCI		56720.30	Richards Bay(South Africa)/ Kandla(India)	32.750	60000.00	3960.72	9000.00	129713.55	<input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
7.	COSMOS DESTINY/ Bulk Carrier - Panamax	Dry Cargo	Samarinda - ECI Coal 60k		63590.00	Samarinda(Indonesia)/ Haldia(India)	23.730	60000.00	1100.94	9000.00	26125.25	<input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
8.	COSMOS LIBERTY/ Bulk Carrier - Panamax	Dry Cargo	Benchmark - Samarinda - China, Coal 60k		63510.70	Samarinda(Indonesia)/ Shanghai(China)	20.350	60000.00	1759.55	10000.00	35806.88	<input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
9.	COSMOS LIBERTY/ Bulk Carrier - Panamax	Dry Cargo	R Bay - Paradip - TC IN VC Out Rate 12.2		63510.70	/	27.260	60000.00	2235.88	9000.00	60950.00	<input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>
10.	COSMOS LIBERTY/ Bulk Carrier - Panamax	Dry Cargo	Benchmark R Bay - Paradip - TC IN VC Out		63510.70	/	27.260	60000.00	1817.68	9000.00	49550.00	<input type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>

Showing 1 to 10 of 12 entries

Previous

1

2

Next

Click to create decision chart in order to compare it before finalizing

Click on Checkboxes

The Decision chart allows the user to arrive at maximum profitability, before fixing the freight

A Seven Oceans Holdings production

USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen appears as shown below:

The screenshot shows a 'Decision Chart' form with a table of voyage nominations. Red callouts point to the 'Finalise' button in the 'Remarks' field, the 'Remarks' text area, and the 'Submit' button.

#	Vessel Name	Sheet Name	DWT	Freight (USD/MT)	Delivery Port	LP/DP	Duration	Cargo Quantity	TCE	Daily Time Charter (USD/Day)	P/L	Remarks	Select	Edit
1.	LOWLANDS HOPE	LH 024 - Wheat 001- Est 4	60063.00	18.00	Rotterdam(Netherlands)	Rotterdam(Netherlands), Halifax(Canada)/ Rotterdam(Netherlands)	30.300	55000.00	16008.47	0.00	485056.50	Finalise	<input checked="" type="radio"/>	
2.	LOWLANDS HOPE	LH 025- Wheat Est 2	60063.00	17.50	Rotterdam(Netherlands)	Rotterdam(Netherlands), Halifax(Canada)/ Rotterdam(Netherlands)	30.130	55000.00	15540.21	0.00	468226.53	Remarks ...	<input type="radio"/>	

Enter remarks and select one voyage nomination from the radio button to fix and take it further. Following screen appears as shown below.

The screenshot shows a 'Decision Chart List' screen. A green success message at the top says 'Congratulations! Decision Chart added successfully.' Red callouts point to the 'Generate PDF' button and the 'Details' link for the first record.

10 records per page

#	Decision Chart	Chart No.	Voyage No.	Vessel	LP/DP	Add On Date	Added By	Details
1	20-010	10	LH 024	LOWLANDS HOPE	Halifax(Canada) / Rotterdam(Netherlands)	28-05-2020	David Kopperfield	
2	20-009	9	11	COSMOS DYNASTY	Muara Berau(Indonesia) / Ennore(India)	06-04-2020	David Kopperfield	
3	20-001	1	Shipment 001	COSMOS LIBERTY	Halifax(Canada) / Antwerp(Belgium)	18-02-2020	David Kopperfield	
4	20-006	6	12345	COSMOS DESTINY	Muara Berau(Indonesia) / Ennore(India)	14-02-2020	David Kopperfield	

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USER MANUAL: SEVEN OCEANS COMMERCIALS

- **Navigate→ “Finalised Voyage Fixtures VC”** → Following screen appears as shown below. Click on status radio link and select operator from the dropdown. The selected operator will carry forward all operational tasks under “In Ops at a glance VC”.

The screenshot shows the 'Finalised Voyage Fixtures List' interface. A sidebar on the left contains navigation links: Email, Fleet, Masters, Cargo Tonnage Book, VC Estimates, TC Estimates, Decision Chart VC, Decision Chart TC, Ops - VC, Ops - TC, and COAs. The 'Ops - VC' link is highlighted. The main area displays a table of fixtures. A 'Confirmation' dialog box is open, asking 'Are you sure to finalise this Fixture?'. A 'Finalise Fixture' button is visible in the top right. Red callout boxes with arrows point to the 'Ops - VC' link, the 'Finalise Fixture' button, the 'Confirmation' dialog, and the 'Status' column header.

Click on Finalised Voyage Fixtures VC

Click on Finalise Fixture

Click to Confirm

Click on Radio Link

Select Operator

#	Name	Name	DWT	Freight (USD/MT)	Delivery Port	LP/DP	Duration	Cargo Quantity	TCE (USD/Day)	P/L	Status	Operator
1.	LOWLANDS HOPE	LH 024 - Wheat 001 - Est 4	60063.00	18.00		Halifax(Canada)/ Rotterdam(Netherlands)	30.300	55000.00	16008.47	0.00	485056.50	David Kopperfield
18.	COSMOS HARMONY					Richards Bay(South Africa)/ Kandla(India)	29.380	60000.00	7353.53	9000.00	216046.58	Finalised
19.	COSMOS INFINITY	001	56720.30	15.00		Halifax(Canada)/ Rotterdam(Netherlands)	31.740	54720.30	4616.30	9000.00	146521.33	Finalised
20.	COSMOS DESTINY	004 - Rate 15.1	63590.00	15.10		Halifax(Canada)/ Rotterdam(Netherlands)	29.960	50000.00	4186.57	9000.00	125429.67	Finalised
21.	COSMOS LIBERTY	003 - Rate 15.2	63510.70	15.00		Halifax(Canada)/ Rotterdam(Netherlands)	29.970	50000.00	3893.35	9000.00		Finalised
22.	COSMOS LIBERTY	Lib 001	63510.70	15.00		Halifax(Canada)/ Antwerp(Belgium)	34.180	59050.70	3066.17	9000.00	104801.77	Finalised
23.	COSMOS INFINITY	001 - Rate 15.2	56720.30	15.20		Halifax(Canada)/ Rotterdam(Netherlands)	31.740	54720.30	4948.17	9000.00	157054.99	Finalised
24.	COSMOS LIBERTY	Lib 001 Rate 15.3	63510.70	15.30		Halifax(Canada)/ Antwerp(Belgium)	34.180	59050.70	3579.28	9000.00	122339.82	Finalised
25.	COSMOS HARMONY	R Bay - WCI rate 10.5	63590.70	10.50		Richards Bay(South Africa)/ Kandla(India)	29.380	60000.00	6383.48	9000.00	187546.58	Finalised
26.	COSMOS LIBERTY	Samarinda - China, Coal 60k	63510.70	10.00		Samarinda(Indonesia)/ Shanghai(China)	20.350	60000.00	1759.55	10000.00	35806.88	Finalised

Showing 1 to 10 of 31 entries

The screenshot shows a detailed view of a fixture. The table has columns: #, Vessel Name, Sheet Name, DWT, Freight (USD/MT), Delivery Port, LP/DP, Duration, Cargo Quantity, TCE (USD/Day), Daily Time Charter (USD/Day), P/L, Status, Operator, and Details. The 'Status' column is highlighted, and a red callout box points to the 'Finalised' status. Another red callout box points to the 'Details' column header.

View to check the Finalised fixture

Status changed to Finalised

#	Vessel Name	Sheet Name	DWT	Freight (USD/MT)	Delivery Port	LP/DP	Duration	Cargo Quantity	TCE (USD/Day)	Daily Time Charter (USD/Day)	P/L	Status	Operator	Details
1.	LOWLANDS HOPE	LH 024 - Wheat 001- Est 4	60063.00	18.00		Halifax(Canada)/ Rotterdam(Netherlands)	30.300	55000.00	16008.47	0.00	485056.50	Finalised	David Kopperfield	
2.	COSMOS DYNASTY	test	63656.70	13.40		Muara Berau(Indonesia)/ Ennore(India)	15.080	62000.00	38510.05	6000.00	580731.50	Finalised	Deepak Dovedy	

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USER MANUAL: SEVEN OCEANS COMMERCIALS

TIME CHARTERS

USER MANUAL: SEVEN OCEANS COMMERCIALS

8) Navigate→ TC Estimates→ Following screen appears as shown below.

The screenshot shows the 'TC Estimates' page in the Seven Oceans' Commercials system. The interface includes a sidebar with navigation options, a top header with user information, and a main content area with filters and a data table. Red callout boxes provide instructions on how to use the interface.

Annotations:

- Click on Add New to create new Estimate**: Points to the 'Add New' button in the top right of the main content area.
- Click on radiobuttons for business type**: Points to the radio buttons for 'Gas', 'Tanker', and 'Dry Cargo'.
- Click on TC Estimates**: Points to the 'TC Estimates' link in the sidebar.
- Click on Add from Previous to ensure that the user does not have to enter details from the start.**: Points to the 'Add From Previous' button.

Table Data:

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Select All	Fixture Note	Estimate
1.	STH ATHENS	Bulk Carrier - Panamax	Athens 006	01-10-2019	60508.00	West Africa	China South	366.0000	10000.00	3492250.00	<input type="checkbox"/>	Sent to Decision Chart	
					60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input type="checkbox"/>		

USER MANUAL: SEVEN OCEANS COMMERCIALS

Add From Previous → Following screen appears with last working sheet. Modify data accordingly and click on submit.

Seven Oceans' Commercials

10 0 0 David Kopperfield

TC Estimates (3 Jun 2020 1:13:45 PM) Home > TC Estimates Back

Fixture Type : TC Out Vessel : STH NEW YORK Vessel Type : Bulk Carrier - Par Flag : Marshall Islands Date : 22-04-2020 TC No. :

TC Fixture Note Commercial Parameters TC/CP Terms

Select Previous Sheet : NewYork_007 Charter Party CP Date : 20-04-2020 CP Type : SHELLTIME4 Charterers : TRAFIGURA MARITIM Charterers' Operations : TRAFIGURA MARITIME

Law/Arbitration : English Law 171-173 Vouliagmenis Ave Glyfada Susan Parker Athens 16674, Phone-00302130202700, Email-Fleet1.AthensOps@trafigura.com, PIC-Susan Parker

Vessel Details: STH NEW YORK

Build/Yard	Japan Marine United, I
Year Build	2015
Flag	Marshall Islands
Port of Registry	Majuro(Marshall Island)
IMO Number	9729362
Class/Class ID	Nippon Kaiji Kyokai
Last Special Survey	
Last DD	30-11-2018
Owners' P & I	STEAMSHIP MUTUAL L
Master's Name	Peter Andersen
Call Sign	V71D4
Inmarsat Tel	
Inmarsat Email	
LOA	198.00
Breadth	32.26
Summer DWT	60309.00
Summer Draft	12.936
TPC	60.23
Gross Tonnage	35017
Net Tonnage	32252
Suez GRT	35017
Suez NRT	35252
Panama NRT	28436
Grain Cap(CBM)	77239
Bale Cap(CBM)	72354
Cranes	4 X 30 MT
Grabs	4 X 30 MT
Keel to top of Mast(M)	46.11
Waterline to Top of Mast full Ballast(M)	37.11

Charter Party Main Terms

Delivery Range / Port	West Africa
Duration Fixed Period	Period
Period	1 year approx
No. Of Trips	6
Delivery Date/Time	20-04-2020 00:00
Redelivery Date/Time	20-04-2021 00:00
Duration Optional Period	NA
Commencement Optional Period	NA
Laycan From	20-04-2020 00:00
Laycan To	21-04-2020 00:00
Laycan Narrowing	NA
Redelivery Range	NA
Hire PDPR Currency	United States Dolla
Exchange Rate To USD	1.00000
Hire Fixed Period PDPR (USD)	10000
Hire Fixed Period PDPR (USD)	10000.00
Hire Optional Period	None
Fuel Specs	As per CP
CVE/Month(USD)	1250
Supercargo and meals(USD)	Supercargo and meals
Hold Cleaning Intermediate(USD)	Hold Cleaning Interme
ILOHC(USD)	0
ILOHC - Remarks from CP	ILOHC - Remarks from
Brokerage Comm. payable by	Charterer
Add. Comm %	3.75
Broker's Comm. %	1.25
Owner's Banking Details	PROGRESS SHIPPI
Document created by	David Kopperfield
Additional Information	As per CP

Bunker Details

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/(MT)	Amount(USD)
X	HSFO	1000.00	20-04-2020	490.00	490000.00
X	HSMDO	100.00	20-04-2020	600.00	60000.00
					550000

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/(MT)	Amount(USD)
X	HSFO	1000.00	20-04-2021	490.00	490000.00
X	HSMDO	100.00	20-04-2021	600.00	60000.00
					550000

Baltic Route Details

Baltic Route :	S2_58 - Supr	Baltic Route Date :	20-04-2020	Baltic Route Value :	10320.00
----------------	--------------	---------------------	------------	----------------------	----------

Submit

A Seven Oceans Holdings production

USER MANUAL: SEVEN OCEANS COMMERCIALS

- **Navigate→ TC Estimates→Add New→Fixture Note→** following screen appears shown below.
Enter prior details and click on **submit** button.

TC Estimates (3 Jun 2020 1:28:45 PM) Home > TC Estimates

Fixture Type: TC Out Vessel: **STH LONDON** Vessel Type: **Bulk Carrier - Pan** Flag: **Cyprus** Date: **01-09-2019** TC No.: **LON 003** Back

TC Fixture Note Commercial Parameters TC/CP Terms

Charter Party
CP Date: **01-09-2019** CP Type: **SHELLTIME4** Charterers: **OLDENDORFF GMBH** Charterers' Operations: **OLDENDORFF C/O ARV**
Law/Arbitration: **English Law & London** Octavia House, 1 The Boulevard, Imperial Wharf, London SW62UB Eva Sarri London, Phone: +30 694 4692040, +30 211 1026000, Email: handyops@arrowship.com, PIC-Eva Sarri

Vessel Details: STH LONDON

Build/Yard	Mitsui Engineering & S
Year Build	2015
Flag	Cyprus
Port of Registry	Limassol(Cyprus)
IMO Number	9747405
Class/Class ID	Nippon Kaiji Kyokai
Last Special Survey	
Last DD	30-06-2018
Owners' P & I	STEAMSHIP MUTUAL L
Master's Name	Sam Norton
Call Sign	5BJA4
Inmarsat Tel	
Inmarsat Email	
LOA	199.99
Breadth	32.26
Summer DWT	60508.00
Summer Draft	12.948
TPC	60
Gross Tonnage	34551
Net Tonnage	19663
Suez GRT	34757
Suez NRT	32073
Panama NRT	28620
Grain Cap(CBM)	76121
Bale Cap(CBM)	72806
Cranes	4 X 30 MT
Grabs	4 X 30 MT
Keel to top of Mast(M)	48.34
Waterline to Top of Mast full Ballast(M)	39.55

Charter Party Main Terms

Delivery Range / Port	New York
Duration Fixed Period	Period
Period	1 year
No. Of Trips	5
Delivery Date/Time	01-09-2019 00:00
Redelivery Date/Time	02-09-2020 00:00
Duration Optional Period	NA
Commencement Optional Period	NA
Laycan From	01-09-2019 00:00
Laycan To	02-09-2019 00:00
Laycan Narrowing	NA
Redelivery Range	Far East
Hire PDPR Currency	United States Dolla
Exchange Rate To USD	1.00000
Hire Fixed Period PDPR (USD)	9000
Hire Fixed Period PDPR (USD)	9000.00
Hire Optional Period	None
Fuel Specs	AS pr CP
CVE/Month(USD)	1250
Supercargo and meals(USD)	Supercargo and meals
Hold Cleaning Intermediate(USD)	Hold Cleaning Interme
ILOHC(USD)	5000
ILOHC - Remarks from CP	ILOHC - Remarks from
Brokerage Comm. payable by	Charterer
Add. Comm %	3.75
Broker's Comm. %	1.25
Owner's Banking Details	PROGRESS LUXEMI
Document created by	David Kopperfield
Additional Information	As per CP

Bunker Details

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
1	HSFO	1000.00	01-09-2019	500.00	500000.00
2	HSMGO	50.00	01-09-2019	600.00	30000.00
					330000

Re-Delivery

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
1	---Select from---	0.00	DD-MM-YYYY	0.00	0.00
					0

Baltic Route Details

Baltic Route: ---Select from--- Baltic Route Date: dd-mm-yyyy Baltic Route Value:

Enter Fixture Note

Click to Save

Submit

A Seven Oceans Holdings production

Following grid appears as fixture note is created. Click on **Estimate** link as shown below.

TC Estimates

☐ Gas ☐ Tanker ☒ Dry Cargo

Create Decision Chart Add From Previous Add New

10 records per page Dry Cargo Search:

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Select All	Fixture Note	Estimate
1.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input type="checkbox"/>		
2.	STH CHIBA	Bulk Carrier - Panamax	Chiba 003	01-09-2019	60508.00	New York	WW	367.0000	11500.00	4029766.67	<input type="checkbox"/>		

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USER MANUAL: SEVEN OCEANS COMMERCIALS

Following screen appears as shown below enter all prior details of estimate and click on **submit** button.

TC Estimates (3 Jun 2020 1:45:39 PM) Home > TC Estimates

Fixture Type : TC Out **Vessel :** STH LONDON **Vessel Type :** Bulk Carrier - Panamax **Flag :** Cyprus **Date :** 01-09-2019 **TC No. :** LON 003
CP Date : 01-09-2019 **CP Type :** SHELLTIME4 **Period :** 1 year **No. Of Trips :** 5 **Charterers :** OLDENDORFF GMBH

Estimates
Del Date/Time : 01-09-2019 00:00 **Re Del Date/Time :** 02-09-2020 00:00 **TC Days :** 367.0000

Delivery

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
1	HSFO	1000.00	01-09-2019	500.00	\$50000.00
2	HSMGO	50.00	01-09-2019	600.00	\$30000.00

Re-Delivery

#	Bunker Grade	Qty(MT)	Bunker Date	Price USD/MT	Amount(USD)
1	HSFO	1000.00	02-09-2020	500.00	\$50000.00
2	HSMGO	50.00	02-09-2020	600.00	\$30000.00

Off Hire

Off Hire Reason	Off Hire From	Off Hire To	Off Hire Days	Off Hire Rate/Day(USD)	Off Hire(USD)	Utilisation Days	HFO/MGO Diff.(USD)
Off Hire Reason...	dd-mm-yyyy HH:h	dd-mm-yyyy HH:h	0.0000	Rate/Day(USD)	0.00	367.00	0.00

Revenue Calculations - USD

Item	Value
Hire PDPR Currency	United States Dollar
Exchange Rate To USD	1.00000
Hire Fixed Period PDPR (USD)	9000
Hire Fixed Period PDPR (USD)	9000.00
Add Comm(%)	3.75
Broker's Comm.(%)	1.25
Nett Hire(USD/day)	8550.00
Nett Rev(USD)	3137850.00
Less Off hire	0
CVE(USD/Month)	1250.00
Nett Hire to Invoice(USD)	3153141.67
Other Income	
Ballast Bonus	6000
Extra Cleaning	5000
Total Rev	3164141.67

Expense Calculations - USD

Item	Value
Other Expense	
Expense Type	Shipowner
Expense Descp.	Armed Gds
Add to TTL	<input checked="" type="checkbox"/>
Expense Amt	7000
TC In Expenses	
TC In (USD/Day)	0.00
Add. Comm(%)	0.00
Total Hireage(USD)	0.00
Add. Comm(USD)	0.00
Nett Hireage(USD)	0.00
Total Expenses	7000.00
TC Earnings	3157141.67
Profit / Day	8602.57

Submit **Click to Save** **Enter all details of Estimate**

Following grid appears, click on **checkboxes** and **create decision chart** to take one TC estimate further.

TC Estimates Home > TC Estimates

TC Estimates

Gas **Tanker** **Dry Cargo** **Add From Previous** **Add New**

Create Decision Chart

Select checkboxes

10 records per page

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Select All	Fixture Note	Estimate
1.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
2.	STH CHIBA	Bulk Carrier - Panamax	Chiba 003	01-09-2019	60508.00	New York	WW	367.0000	11500.00	4029766.67	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

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USER MANUAL: SEVEN OCEANS COMMERCIALS

- **Navigate→ Decision Chart→** Following screen appears as shown below. The Decision chart allows the user to arrive at maximum profitability before fixing.

The screenshot shows a 'Decision Chart' form with a table of two entries. Annotations point to the 'Remarks' field, the 'Select' radio button, and the 'Submit' button.

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Remarks	Select	Edit
1.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	Finalize	<input checked="" type="radio"/>	
2.	STH CHIBA	Bulk Carrier - Panamax	Chiba 003	01-09-2019	60508.00	New York	WW	367.0000	11500.00	4029766.67	Remarks ...	<input type="radio"/>	

Following screen appears as **Decision Chart TC**. Click to view or generate PDF.

The screenshot shows the 'Decision Chart List' interface. Annotations point to the 'Decision Chart TC' link in the sidebar, the 'Generate PDF' button, and the 'Details' link in the table.

#	Decision Chart	Chart No.	TC No.	Vessel	Del Port/Redel Port	Add On Date	Added By	Details
1	20-008	8	LON 003	STH LONDON	New York/Far East	03-06-2020	David Kopperfield	
2	20-007	7	TC London - 2	STH LONDON	New York/Far East	03-06-2020	David Kopperfield	

The screenshot shows a 'Decision Chart' form with a table of two entries. Annotations point to the 'Generate PDF' button and the 'View' link in the table.

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Status	Remarks	Select	View
1.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	Not Fixed	Finalize	<input checked="" type="radio"/>	
2.	STH CHIBA	Bulk Carrier - Panamax	Chiba 003	01-09-2019	60508.00	New York	WW	367.0000	11500.00	4029766.67	Not Fixed		<input type="radio"/>	

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USER MANUAL: SEVEN OCEANS COMMERCIALS

- **Navigate→ “Finalised Voyage Fixtures TC” →**Following screen appears click on **Finalise Fixture** link as shown below.

The screenshot shows the 'Finalised TC Fixtures List' interface. On the left, a sidebar menu has 'Ops - TC' expanded, with 'Finalised Voyage Fixtures TC' highlighted. A red box and arrow point to this menu item with the text 'Click on Finalised Voyage Fixtures TC'. The main table lists three fixtures. A red box and arrow point to the 'Finalised' status of the third fixture (row 15) with the text 'Click on Finalise Fixture'. Another red box and arrow point to the 'Finalise Fixture' button in the top right corner with the text 'Click on Finalise Fixture'. A third red box and arrow point to the checkbox in the 'Status' column of the second fixture (row 10) with the text 'Select checkbox'.

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Status	Details
9.	STH LONDON	Bulk Carrier - Panamax	LON 004	01-09-2019	60508.00	New York	Far East	367.0000	9100.00	3718006.67	Finalised	
10.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input checked="" type="checkbox"/>	
15.	STH LONDON	Bulk Carrier - Panamax	TC London - 2	06-07-2019	60508.00	New York	Singapore	92.0000	9600.00	843026.67	Finalised	

Following screen appears with an alert click on **“OK”** link to finalise the fixture and send it to operator.

The screenshot shows the 'Finalised TC Fixtures List' interface with a confirmation dialog box overlaid. The dialog box has a warning icon and the text 'Are you sure to finalise this Fixture?'. It has 'OK' and 'Cancel' buttons. A red box and arrow point to the 'OK' button with the text 'Click to Confirm'. The table below shows the status of the fixtures. A red box and arrow point to the 'Finalised' status of the third fixture (row 15) with the text 'Status changed as Finalised'. Another red box and arrow point to the 'Finalised' status of the second fixture (row 10) with the text 'Status changed as Finalised'.

#	Vessel	Vessel Type	TC No.	CP Date	DWT	Del Port	Re Del Port	TC Days	Daily Gross Hire(USD)	Total Rev(USD)	Status	Details
9.	STH LONDON	Bulk Carrier - Panamax	LON 004	01-09-2019	60508.00	New York	Far East	367.0000	9100.00	3718006.67	Finalised	
10.	STH LONDON	Bulk Carrier - Panamax	LON 003	01-09-2019	60508.00	New York	Far East	367.0000	9000.00	3164141.67	<input checked="" type="checkbox"/>	
15.	STH LONDON	Bulk Carrier - Panamax	TC London - 2	06-07-2019	60508.00	New York	Singapore	92.0000	9600.00	843026.67	Finalised	